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**Rassini, S.A.B. de C.V. and Subsidiaries  
Unaudited Results for the Fourth Quarter and Fiscal Year 2017**

Mexico City, February 19, 2018

Rassini, S.A.B. de C.V. (Mexican Stock Exchange Ticker: RASSINI), a company engaged in the design and manufacture of suspension and brake components for the automotive industry, announced today its unaudited financial results for the fourth quarter and fiscal year 2017.

**Fiscal Year 2017 Financial Highlights:**

- Net revenue climbed to \$18,104 million Mexican pesos.
- EBITDA reached \$3,366 million Mexican pesos.
- Net operation cash flow rose to \$2,825 million Mexican pesos.
- Net income reached \$1,475 million Mexican pesos.
- Net Debt / annualized EBITDA ratio as of December 31, 2017 was 0.2x.
- EBITDA / Net Interest Expense ratio as of December 31, 2017 was 11.1x.

**Fourth Quarter 2017 Financial Highlights:**

- Net revenue climbed to \$4,511 million Mexican pesos.
- EBITDA reached \$836 million Mexican pesos.
- Net income reached \$272 million Mexican pesos.

U.S. auto sector presented a stronger performance resulting from several factors, among them, auto sales adjusted by seasonality (SAAR) in December reached 17.8 million of vehicles, inventories level normalized lower to a healthy 61 days of supply and various macroeconomic factors linked to the industry tracked more positively (GDP growth, unemployment rate, initial jobless claims, consumer confidence, etc.).

## Financial Results:

Consolidated	Fiscal Year 2017 Results (January 1-December 31)			Fourth Quarter Results (October 1-December 31)		
	2017 (mill. pesos)	2016 (mill. pesos)	% Change	2017 (mill. pesos)	2016 (mill. pesos)	% Change
<b>Sales</b>	\$18,104	\$16,340	11%	\$4,511	\$4,353	4%
<b>Gross Profit</b>	\$4,581	\$4,373	5%	\$1,130	\$1,146	(1%)
<b>EBITDA</b>	\$3,366	\$3,190	6%	\$836	\$821	2%
<b>Net Income before taxes and minority interest</b>	\$1,992	\$1,935	3%	\$499	\$470	6%
<b>Net Income</b>	\$1,475	\$1,431	3%	\$272	\$201	35%

Consolidated sales show an increase of 11% for fiscal year 2017 and an increase of 4% for the fourth quarter of 2017 compared to the same periods in 2016. The growth in sales is based mainly on increased demand for its products, market share gains for brake and suspension components and the start of production on new contracts awarded in previous years.

It is important to highlight that during 2016 and 2017 Rassini continued supplying a temporary extraordinary contract, and excluding it from the comparative basis, the consolidated sales growth would have been 16% for the entire year and 8% for the fourth quarter of 2017 compared to the same periods of 2016, growth much higher than the industry.

As of the end of the fiscal year of 2017, suspension components represented 69% of product sales, while brakes comprised the remaining 31%. Sales distribution between the two auto markets in which Rassini operates is 90% in North America and 10% in Brazil, representing an increase in the Brazilian participation as a result of its economic and automotive industry recovery.

During fiscal year of 2017, consolidated EBITDA was \$3,366 million Mexican pesos, or an increase of 6% compared to the same period in 2016. The increase was driven by higher sales, an enhanced product mix in the NAFTA region and a permanent control over the cost structure. EBITDA margin for the fourth quarter and for the entire year was 18.5% and 18.6% respectively as a percentage of sales.

Consolidated net income for the fiscal year 2017 reached \$1,475 million Mexican pesos, or the equivalent to \$4.61 Mexican pesos per share, an increase of 3% compared to the same period last year.

### **Recent Business Highlights:**

On December 14, 2017, Rassini's Flint facility received certification in ISO 14001 from ABS Quality Evaluations, which established a best in class framework for an environmental management system (EMS) that the company follow at the corporate level. This certification is an additional proof point with regard to Rassini's commitment to environmental sustainability at the Flint Facility, which opened just four years ago.

Rassini received the Cemefi Social Responsibility (ESR®) distinction for fifth consecutive year. This recognition is granted to companies that promote quality of life for their employees, relate positively with society, care for the environment and demonstrate exemplary business ethics in how they manage their operations.

“We are pleased to have delivered yet another strong quarter and a record-breaking 2017, continuing a seven-year trend of consecutive year-over-year sales improvement. Looking ahead, we remain focused on continuing to meet the evolving demand of our customers and to continuing to be a leader in quality and innovation.” said Rassini's CEO, Eugenio Madero.

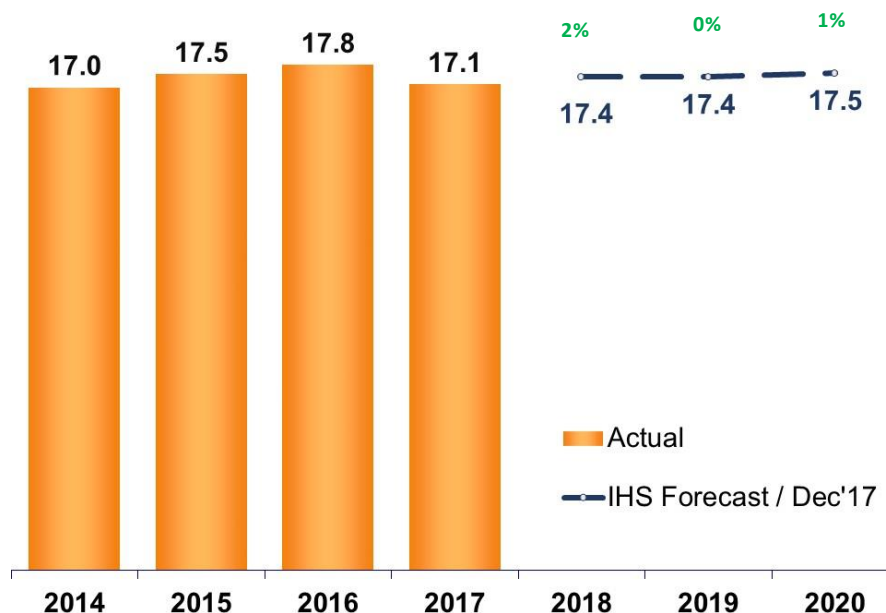
### **Industry Outlook:**

The Seasonally Adjusted Annualized Rate (SAAR) of U.S. light vehicle sales was 17.8 million units during December of 2017, one of the best levels of the year. Analysts estimate the industry could maintain a stable level around 17.0 million of U.S. light vehicle sales for the next several years. Light trucks sales increased 4% compared to the same period of last year, while passenger cars decreased 11%.

Inventories were healthy, tracking 61 days at the end of 2017, close to the industry ideal of 60 days' supply.

Light vehicle production in North America totaled 17.1 million vehicles during 2017, a 4% decrease versus 2016. The mix in the light vehicle production in North America keeps shifting (65% Light Trucks – 35% Passenger Cars during 2017) due to the preference of the consumers. Light Truck production increased 3% during 2017, while passenger car production decreased 13% compared to previous year. The Light Truck segment represents the most profitable market for OEMs. IHS experts forecast production in North America to reach 17.4 million units in 2018, an increase of 2% compared to the end of 2017 and a period of stability is expected for the next years.

### Expected Light Vehicle Production in North America



Rassini's volume in the NAFTA region reflects an increase of 5% in the Brakes Division and 5% in the Suspension Division, which excludes the extraordinary contract. This growth was supported by the consumer demand for light trucks and the launch of new business contracts in both segments.

The Brazilian market started to show a recovery during 2017, reaching a growth of 21% in vehicle production and a 47% in vehicle exportation compared with previous year. Sindipeças expects 2018 production to increase 7% versus 2017 with an annual production of 2.8 million vehicles and growth of 4% annual for the following years.

Volume	Fiscal Year 2017 Results (January 1-December 31)			Fourth Quarter Results (October 1-December 31)		
	2017	2016	% Change	2017	2016	% Change
<b>Leaf Springs (tons)</b>	235,011	231,706	1%	55,907	56,528	(1%)
<b>Coil Springs (tons)</b>	43,489	45,487	(4%)	9,953	10,909	(9%)
<b>Brakes (000 pieces) *</b>	13,895	13,227	5%	3,448	3,312	4%
<b>Brazil (tons)</b>	42,055	34,510	22%	10,734	7,376	46%

\* Brakes pieces do not include ductile iron

## Fourth Quarter and Fiscal Year Operations by Region:

### North America:

NAFTA Sales	Fiscal Year 2017 Results (January 1-December 31)			Fourth Quarter Results (October 1-December 31)		
	2017 (mill. pesos)	2016 (mill. pesos)	% Change	2017 (mill. pesos)	2016 (mill. pesos)	% Change
<b>Suspensions</b>	\$10,573	\$10,046	5%	\$2,563	\$2,693	(5%)
<b>Brakes</b>	\$5,650	\$4,988	13%	\$1,463	\$1,321	11%
<b>Total Sales</b>	\$16,223	\$15,034	8%	\$4,026	\$4,014	0%
<b>EBITDA</b>	\$3,215	\$3,139	2%	\$778	\$802	(3%)

The 8% rise in total NAFTA sales was driven by a favorable product mix, continued strength in the automotive industry, as well as increases in new contracts within the Suspensions and Brakes divisions. By segment, the aforementioned factors contributed to 5% growth in the Suspensions division and 13% growth in the Brakes division compared to 2016.

In the fiscal year of 2017, EBITDA rose 2% year-over-year, meanwhile effects like the increase in energy prices and the end of the extraordinary contract led to a drop in EBITDA for the fourth quarter of 2017.

### Brazil:

Results within Rassini's Brazilian business, which represents 10% of consolidated sales, showed a recovery with a 25% growth in the production of heavy trucks, which is Rassini's main market in the region. Sales for fiscal year 2017 rose 44% in terms of Mexican pesos, an increase of 13% in local currency and an increase of 22% in terms of volume compared to previous year, which additionally supported the improvement in the operations and cost control reaching an EBITDA of \$151 million Mexican pesos, an increase of 202% compared to 2016.

Rassini reinforced its working team during 2017 in Brazil and continues to actively work towards adjusting its operations to align its structure to take full advantage of upcoming opportunities as a result of the economic recovery in the country.

### **Cash Flow and Liquidity:**

Net operating cash flow grew 17% year-over-year to \$2,825 million Mexican pesos due to the company's sales and EBITDA improvement as well as the adequate management of working capital. The consolidated cash balance was \$1,991 million Mexican pesos as of December 31, 2017.

Rassini's consolidated net debt in terms of U.S. dollars as of December 31, 2017 decreased to \$30 million compared to \$58 million at the end of the same period of 2016. The consolidated USD cash balance at the end of the fourth quarter of 2017 was \$101 million.

Financial ratios remain healthy as Rassini's leverage ratio as of December 31, 2017 was 0.2 times net debt to EBITDA, while the interest coverage ratio was 11.1 times EBITDA to net interest expense.

### **Conference Call:**

Rassini will host a conference call on Tuesday, February 20, 2018 at 9:00 a.m. (U.S. Central Time/Mexico City Time) / 10:00 a.m. (U.S. Eastern Time) to discuss its unaudited fourth quarter and full year financial results and recent business activities.

The conference call may be accessed using the following numbers:

US:	+1-844-266-7440
Mexico:	01-800-926-9157
International:	+1-213-784-1694
Passcode:	9058189

Please dial in approximately 10 minutes before the scheduled time of this call.

A replay of the conference call will be available starting from 12:00 p.m. (U.S. Central Time/Mexico City Time) on February 20, 2018 to 11:59 (U.S. Central Time/Mexico City Time) on February 27, 2018 using the following numbers:

US:	+1-855-859-2056
Mexico:	404-537-3406
Passcode:	9058189

A presentation deck for the call will be available at:

<http://ir.rassini.com/en/reportes-trimestrales>

**Financial Statements:**

<b>Rassini, S.A.B. de C.V. &amp; Subs</b>		
<b>Consolidated Income Statement</b>		
January - December of 2017 and 2016		
(Million Mexican pesos)		
	2017	2016
<b>Net Sales</b>	<b>18,103.7</b>	<b>16,340.1</b>
Cost of Good Sold	13,523.2	11,967.4
Gross Profit	4,580.5	4,372.7
<b>% to Sales</b>	<b>25%</b>	<b>27%</b>
Selling & Administrative Expenses	1,214.3	1,183.0
<b>EBITDA</b>	<b>3,366.2</b>	<b>3,189.7</b>
<b>% to Sales</b>	<b>19%</b>	<b>20%</b>
Depreciation & Amortization	(810.4)	(779.2)
Other Income (Expenses) Net (1)	(247.9)	(151.5)
Interest & Other Financial Expenses	(315.8)	(323.8)
Net Profit before Minority Interest	1,992.1	1,935.2
Other non-operating Income	-	134.0
Taxes	(827.5)	(479.4)
Deferred Taxes	209.6	(243.5)
Minority Interest	101.1	84.9
<b>Net Income</b>	<b>1,475.3</b>	<b>1,431.2</b>
(1) Includes Profit Sharing		

<b>Rassini, S.A.B. de C.V. &amp; Subs</b>		
<b>Consolidated Cash Flow</b>		
January - December of 2017 and 2016 (Million Mexican pesos)		
	<b>2017</b>	<b>2016</b>
EBITDA	3,366.2	3,189.7
Changes in working capital & taxes	(541.3)	(785.3)
<b>Net operating cash flow</b>	<b>2,824.9</b>	<b>2,404.4</b>
Interest expenses	(230.4)	(251.7)
Financing and debt amortization	(521.1)	(44.6)
Capital expenditures	(853.9)	(849.7)
Dividends paid	(640.3)	(480.2)
Other	(501.7)	(88.1)
Increase (Decrease) in cash	77.5	690.1
Initial cash balance	1,913.1	1,223.0
<b>Final cash balance</b>	<b>1,990.6</b>	<b>1,913.1</b>

<b>Rassini, S.A.B. de C.V. &amp; Subs</b>		
<b>Consolidated Balance Sheet</b>		
As of December 31, 2017 and 2016 (Million Mexican pesos)		
	<b>2017</b>	<b>2016</b>
<b><u>Assets</u></b>		
Cash & marketable securities	1,990.6	1,913.1
Accounts receivable	1,940.7	2,061.0
Inventories	1,179.6	1,212.9
<b>Current assets</b>	<b>5,110.9</b>	<b>5,187.0</b>
Net fixed assets	9,248.3	9,592.0
Deferred taxes	109.2	141.6
<b>Total assets</b>	<b>14,468.4</b>	<b>14,920.6</b>
<b><u>Liabilities</u></b>		
Short term debt	1,610.1	1,399.4
Accounts payable & other	4,065.2	4,053.7
<b>Current portion</b>	<b>5,675.3</b>	<b>5,453.1</b>
Long term debt	956.3	1,700.3
Pension liabilities & other	1,651.4	2,061.4
<b>Total liabilities</b>	<b>8,283.0</b>	<b>9,214.8</b>
<b><u>Net worth</u></b>		
Controlling interest	6,025.4	5,523.1
Minority interest	160.0	182.7
<b>Total net worth</b>	<b>6,185.4</b>	<b>5,705.8</b>
<b>Liabilities &amp; Net Worth</b>	<b>14,468.4</b>	<b>14,920.6</b>



## RASSINI

Rassini is a leading designer and manufacturer of suspension and brake components for the global automotive industry, mainly focused on original equipment manufacturers (OEMs).

Rassini is the world's largest producer of suspension components for light commercial vehicles, as well as the largest fully integrated brakes disc producer in the Americas. Rassini has eight manufacturing sites strategically located in Mexico, the U.S. and Brazil, as well as four tech centers located in the same countries.

Suspension products include leaf springs (parabolic and multi-leaf) for light and commercial trucks, coil springs and bushings. The brakes business manufactures rotors, drums, brake assemblies, clutch plates and motor balancers.

Its solid and diversified customer base includes: General Motors, Ford Motor Co., FCA, Nissan, Volkswagen, Toyota, MAN, Scania, Maserati, Mercedes Benz and Daimler among others.

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