

GCC REPORTS SECOND QUARTER 2013 RESULTS

Chihuahua, Chih., Mexico, July 24, 2013 – Grupo Cementos de Chihuahua, S.A.B. de C.V. ("GCC" or the "Company") (BMV: GCC*), a leading producer of cement and concrete in markets in Mexico and the United States, today announced its consolidated results for the second quarter of 2013.

After a difficult first quarter, there was noticeable improvement in GCC's operations in the second quarter of 2013, with increased sales volumes in cement and concrete and better pricing in Mexico compared to the second quarter of 2012. In the United States, cement volumes and prices increased in most states where GCC participates and the pricing environment for concrete improved. Nonetheless, due to adverse weather that continued through mid-May in the U.S., cement and concrete volumes in some states declined from the same quarter of last year. Additionally, the appreciation of the peso against the dollar during the quarter affected the conversion of sales in the United States into pesos.

KEY FIGURES (millions of pesos)

, , ,	,					
	2Q13	2Q12	2Q13 vs 2Q12	6M13	6M12	6M13 vs 6M12
Net Sales	2,091.9	2,284.4	-8.4%	3,529.6	3,776.7	-6.5%
EBITDA	382.2	426.5	-10.4%	517.3	647.0	-20.1%
Consolidated Net Income	(163.0)	213.6	-176.3%	(261.6)	104.2	-351.1%

EBITDA: operating income + depreciation and amortization

FINANCIAL RESULTS

Net sales in the second quarter of 2013 totaled \$2,091.9 million pesos, an 8.4% decline compared to the same period of last year, primarily due to the effect of the appreciation of the peso against the dollar during the period, and to a lesser extent, the winter season that extended through May in the United States. In Mexico, sales volumes for concrete and aggregates grew 23% and 34% respectively, and cement volumes rose 1%. Overall, compared to the second quarter of 2012, the pricing environment improved for the Company's products in both markets.

In the United States, sales in dollar terms declined 7.0% as concrete volumes in Iowa, South Dakota and Minnesota were impacted by the long winter season followed by heavy spring rains. While cement volumes increased in New Mexico, Colorado, North Dakota and South Dakota, driven mainly by the oil industry which continues to show momentum, as well as from new customers, the increase in those states could not fully compensate for the reduction in cement volumes in other states. Furthermore, during the quarter there was a decline in industrial, commercial and public sector work, while the residential, highway and energy sectors continued to show signs of recovery from the previous year. In addition, the conversion of sales in the United States into pesos was affected by the 7.7% appreciation of the peso relative to the dollar, thus sales in this division in pesos fell 14.1%.



GCC expects that in the second half of 2013, a number of projects that had been delayed will materialize, positively impacting the Company's results for the remainder of the year.

In Mexico, sales totaled \$705.2 million pesos, 5.3% higher than the \$669.5 million pesos registered in the second quarter of 2012. This was mainly due to increases of 23% and 34% in concrete and aggregates sales volumes, respectively, driven by public infrastructure and commercial sector projects, as well as a slight increase in cement volumes and better pricing for all products.

Consolidated net sales in the first half of 2013 totaled \$3,529.6 million pesos, 6.5% lower than in the same period of last year. This is the result of the following factors: lower sales volumes in the United States due to adverse weather conditions and reduced investment in the first quarter resulting from fiscal cliff expectations; sales growth in Mexico, reflecting greater construction activity in public infrastructure, industrial and commercial segments; and the 5.3% appreciation of the peso against the dollar which had a negative impact on the consolidated results of the Company.

NET SALES (millions of pesos)

	2Q13	2Q12	2Q13 vs 2Q12	6M13	6M12	6M13 vs 6M12
Consolidated	2,091.9	2,284.4	-8.4%	3,529.6	3,776.7	-6.5%
United States	1,386.7	1,614.8	-14.1%	2,211.1	2,505.9	-11.8%
Mexico	705.2	669.5	5.3%	1,318.5	1,270.8	3.8%

NET SALES (millions of dollars)

	2Q13	2Q12	2Q13 vs 2Q12	6M13	6M12	6M13 vs 6M12
Consolidated	167.6	170.0	-1.4%	281.1	284.8	-1.3%
United States	110.8	119.0	-7.0%	176.0	187.6	-6.2%
Mexico	56.9	51.0	11.6%	105.2	97.2	8.2%

VARIATION IN SALES VOLUMES (%)

	2Q13 vs 2Q12	6M13 vs 6M12
Cement	-6%	-5%
United States	-9%	-7%
Mexico	1%	-1%
Concrete	-11%	-10%
United States	-27%	-25%
Mexico	23%	16%
Block	-8%	-9%
Aggregates	34%	30%



Cost of sales in the second quarter of 2013 was \$1,669.2 million pesos and represented 79.8% of sales, an increase of 0.3 percentage points over the same period of last year. The contraction in the gross margin was due to a combination of higher prices, the positive effect of the appreciation of the peso against the dollar and an increase in fixed production costs arising from higher labor expenses in both countries.

In the first half of 2013, cost of sales as a percentage of sales was 83.0%, an increase of 2.0 percentage points compared with the first half of 2012. This was primarily due to higher energy costs in the United States and higher transportation costs in both countries, combined with higher fixed production costs derived from employee benefits.

Operating expenses in the second quarter of 2013 were \$242.6 million pesos, a 3.6% reduction compared to the same quarter of last year. This was the result of reduced expenses in both countries, and also reflected the positive effect of the appreciation of the peso against the dollar. In the first half of 2013, these expenses declined 0.4% compared to the same period of 2012.

Operating income in the second quarter of 2013 totaled \$180.2 million pesos, declining 17.0% from the second quarter of 2012. Cumulative operating income in the first six months of the year totaled \$112.0 million pesos.

EBITDA in the second quarter totaled \$382.2 million pesos, representing 18.3% of sales and a decrease of 10.4% compared to the second quarter of 2012. Cumulative EBITDA in 2013 was \$517.3 million pesos, with an EBITDA margin of 14.7%.

Net financial expenses registered in the second quarter of 2013 totaled \$89.1 million pesos, a 22.7% decrease compared to the same period of 2012. This is a combination of the following factors: a 9.5% increase in financial income, 18.8% decrease in financial expenses, and the positive effect of the appreciation of the peso against the dollar. In the first half of 2013, net financial expenses totaled \$203.1 million pesos, a 15.5% decline from the same period of 2012. This was primarily due to the lower level of debt and the 5.3% average appreciation in the year of the peso against the dollar.

Income taxes in the second quarter of 2013 totaled \$251.1 million pesos. This figure was based mainly on a payment made by one of GCC's Mexican subsidiaries following a review by tax authorities of previous years' results. GCC decided to make the payment as part of a special program offered by the authority that provided significant discounts, in order to avoid further uncertainty as it was difficult to foresee the result of potentially long litigation. Income taxes recorded in the first six months of 2013 totaled \$167.2 million pesos.

In the second quarter of 2013 the Company registered a **consolidated net loss** of \$163.0 million pesos as a result of the \$251.1 million peso income tax charge. Excluding this extraordinary tax payment, a net consolidated income of \$78.8 million pesos should have resulted. For the first half of 2013, the consolidated net loss totaled \$261.6 million pesos; excluding the extraordinary tax payment, consolidated net loss decreased to \$19.8 million pesos.

Free cash flow generated in the second quarter of 2013 was a negative \$466.8 million pesos, compared to positive cash flow of \$220.6 million pesos in the same period of 2012. This variation was due to lower





EBITDA and increases in taxes paid and investment in working capital. During the first half of 2013 negative cash flow was \$704.6 million pesos, compared to positive cash flow of \$27.2 million pesos in the first half of 2012.

EBITDA AND FREE CASH FLOW (millions of pesos)

	2Q13	2Q12	Var	6M13	6M12	Var
Operating income	180.2	217.1	-17.0%	112.0	227.3	-50.7%
Depreciation and amortization	202.0	209.4	-3.6%	405.2	419.7	-3.5%
EBITDA	382.2	426.5	-10.4%	517.3	647.0	-20.1%
Interest income (expense)	(93.0)	(115.5)	-19.5%	(204.2)	(227.7)	-10.3%
(Increase) Decrease in working capital	(353.8)	53.8	-757.7%	(521.0)	(167.4)	211.2%
Taxes	(259.7)	(2.4)	10534.2%	(263.0)	(4.6)	5568.4%
Capital expenditures*	(142.5)	(141.8)	0.5%	(233.7)	(220.0)	6.2%
Free cash flow	(466.8)	220.6	-311.6%	(704.6)	27.2	-2689.3%

^{*}Excludes investments in new production capacity and acquisitions

In the past twelve months, GCC amortized \$504.3 million pesos (\$38.2 million dollars) and reduced the balance of its **interest-bearing debt** by 13.0% compared to the June 2012 figure. At June 30, 2013, interest-bearing debt totaled \$6,365.6 million pesos and net debt totaled \$6,065.million pesos.

With its new financial structure, GCC significantly improved the maturity profile of its interest-bearing debt, such that at the end of June 2013, short-term debt fell by 90.6% compared to June 2012, at only \$99.4 million pesos. Long-term debt totals \$6,266.2 million pesos, nearly unchanged from June of last year. Under GCC's new financial structure, 92% of the debt is denominated in dollars and 8% in pesos. Previously 100% of GCC's debt was denominated in dollars.

INTEREST-BEARING DEBT (millions of pesos)

	Jun-2013	Jun-2012	2013 vs 2012
TOTAL	6,365.6	7,317.5	-13.0%
U.S. dollar denominated	92%	100%	
Mexican peso denominated	8%	0%	
Short-term	99.4	1,054.5	-90.6%
U.S. dollar denominated	83%	100%	
Mexican peso denominated	17%	0%	
Long-term	6,266.2	6,263.0	0.1%
U.S. dollar denominated	92%	100%	
Mexican peso denominated	8%	0%	

GCC's **total assets** at June 30, 2013 totaled \$20,745.4 million pesos, 6.8% lower than in the second quarter of 2012, primarily due to the lower exchange rate used to express in pesos the value of the assets of international subsidiaries, and to a reduction in available cash due to capital expenditures, debt payments and taxes.



As per the laws regulating the Mexican Stock Exchange and its participants, GCC publicly disclosed that analysis of the Company's performance is covered by Luis Vallarino, analyst from Acciones y Valores Banamex, Casa de Bolsa and Javier Gayol, from GBM, Casa de Bolsa.

BASIS OF PREPARATION FOR FINANCIAL STATEMENTS

All figures herein were prepared in accordance with International Financial Reporting Standards, and are expressed in Mexican pesos. Unless otherwise stated, all percentage changes refer to the 2013 figures compared to those of 2012.

About GCC

GCC is a leading supplier of cement, aggregates, concrete and construction-related services in Mexico and the United States. The Company has annual cement production capacity of 4.4 million tons.

Founded in 1941, the Company's shares trade on the Mexican Stock Exchange under the ticker symbol GCC*.

This document contains forward-looking statements relating to Grupo Cementos de Chihuahua S.A.B. de C.V. and subsidiaries (GCC) based upon management projections. These projections reflect GCC's opinion on future events that may be subject to a number of risks and uncertainties. Various factors may cause actual results to differ from those expressed herein, including, among others, changes in macroeconomic, political, governmental or business conditions in the markets where GCC operates; changes in interest rates, inflation rates and currency exchange rates; construction industry performance; pricing, business strategy and other factors. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. GCC assumes no obligation to update or correct the information contained in this press release.





Net sales 2,091,911 100.0% 2,284,351 100.0% -8.4% Mexico sales 705,188 33.7% 669,538 29.3% 5.3% U.S.A. sales 1,386,723 66.3% 1,614,813 70.7% -14.1% Cost of sales 1,669,155 79.8% 1,815,680 79.5% -8.1% Gross income 422,756 20.2% 468,671 20.5% -9.8% Operating expenses 242,577 11.6% 251,565 11.0% -3.6% Operating income 180,179 8.6% 217,107 9.5% -17.0% Other (income) and expenses 3,018 0.1% 619 0.0% 387.9% Income (loss) after other (income) and expenses 177,160 8.5% 216,488 9.5% -18.2% Financial income 3,145 0.2% 2,872 0.1% 9.5% Financial expenses (96,114) -4.6% (118,346) -5.2% -18.8% Exchange gain (loss), net 3,886 0.2% 287		2Q 2013	%	2Q 2012	%	2Q13 / 2Q12
Mexico sales 705,188 33.7% 669,538 29.3% 5.3% U.S.A. sales 1,386,723 66.3% 1,614,813 70.7% -14.1% Cost of sales 1,669,155 79.8% 1,815,680 79.5% -8.1% Gross income 422,756 20.2% 468,671 20.5% -9.8% Operating expenses 242,577 11.6% 251,565 11.0% -3.6% Operating income 180,179 8.6% 217,107 9.5% -17.0% Other (income) and expenses 3,018 0.1% 619 0.0% 387.9% Income (loss) after other (income) and expenses 177,160 8.5% 216,488 9.5% -18.2% Financial income 3,145 0.2% 2,872 0.1% 9.5% Financial expenses (96,114) -4.6% (118,346) -5.2% -18.8% Exchange gain (loss), net 3,886 0.2% 287 0.0% 1254.3% Net financing income (expenses) (89,083) -4.3% (11	Not calos	2 001 011	100.0%	2 20/ 251	100.0%	9.40/
U.S.A. sales						
Cost of sales 1,669,155 79.8% 1,815,680 79.5% -8.1% Gross income 422,756 20.2% 468,671 20.5% -9.8% Operating expenses 242,577 11.6% 251,565 11.0% -3.6% Operating income 180,179 8.6% 217,107 9.5% -17.0% Other (income) and expenses 3,018 0.1% 619 0.0% 387.9% Income (loss) after other (income) and expenses 177,160 8.5% 216,488 9.5% -18.2% Financial income Financial expenses 19,149 0.2% 2,872 0.1% 9.5% Exchange gain (loss), net 3,886 0.2% 2,872 0.1% 9.5% Exchange gain (loss), net 3,886 0.2% 287 0.0% 1254,3% Net financing income (expenses) (89,083) -4.3% (115,187) -5.0% -22.7% Income (loss) before taxes 88,078 4.2% 101,301 4.4% -13.1% Income (loss) income (163,034)		•		•		
Gross income 422,756 20.2% 468,671 20.5% -9.8% Operating expenses 242,577 11.6% 251,565 11.0% -3.6% Operating income 180,179 8.6% 217,107 9.5% -17.0% Other (income) and expenses 3,018 0.1% 619 0.0% 387.9% Income (loss) after other (income) and expenses 177,160 8.5% 216,488 9.5% -18.2% Financial income fincome 3,145 0.2% 2,872 0.1% 9.5% Financial expenses (96,114) -4.6% (118,346) -5.2% -18.8% Exchange gain (loss), net 3,886 0.2% 287 0.0% 1254.3% Net financing income (expenses) (89,083) -4.3% (115,187) -5.0% -22.7% Income (loss) before taxes 88,078 4.2% 101,301 4.4% -13.1% Income taxes 251,111 12.0% (112,309) -4.9% 323.6% Consolidated net (loss) income (163,034)						
Operating expenses 242,577 11.6% 251,565 11.0% -3.6% Operating income 180,179 8.6% 217,107 9.5% -17.0% Other (income) and expenses 3,018 0.1% 619 0.0% 387.9% Income (loss) after other (income) and expenses 177,160 8.5% 216,488 9.5% -18.2% Financial income 3,145 0.2% 2,872 0.1% 9.5% Financial expenses (96,114) -4.6% (118,346) -5.2% -18.8% Exchange gain (loss), net 3,886 0.2% 287 0.0% 1254.3% Net financing income (expenses) (89,083) -4.3% (115,187) -5.0% -22.7% Income (loss) before taxes 88,078 4.2% 101,301 4.4% -13.1% Income taxes 251,111 12.0% (112,309) -4.9% 323.6% Consolidated net (loss) income (163,167) -7.8% 213,610 9.4% -176.3% Related to equity holders of the parent	Cost of sales	1,009,133	73.070	1,813,080	79.570	-0.1/6
Operating income 180,179 8.6% 217,107 9.5% -17.0% Other (income) and expenses 3,018 0.1% 619 0.0% 387.9% Income (loss) after other (income) and expenses 177,160 8.5% 216,488 9.5% -18.2% Financial income fincome 3,145 0.2% 2,872 0.1% 9.5% Financial expenses (96,114) -4.6% (118,346) -5.2% -18.8% Exchange gain (loss), net 3,886 0.2% 287 0.0% 1254.3% Net financing income (expenses) (89,083) -4.3% (115,187) -5.0% -22.7% Income (loss) before taxes 88,078 4.2% 101,301 4.4% -13.1% Income taxes 251,111 12.0% (112,309) -4.9% 323.6% Consolidated net (loss) income (163,034) -7.8% 213,610 9.4% -176.3% Related to equity holders of the parent (163,167) -7.8% 213,491 9.3% -176.4% Non-controlling int	Gross income	422,756	20.2%	468,671	20.5%	-9.8%
Other (income) and expenses 3,018 0.1% 619 0.0% 387.9% Income (loss) after other (income) and expenses 177,160 8.5% 216,488 9.5% -18.2% Financial income 3,145 0.2% 2,872 0.1% 9.5% Financial expenses (96,114) -4.6% (118,346) -5.2% -18.8% Exchange gain (loss), net 3,886 0.2% 287 0.0% 1254.3% Net financing income (expenses) (89,083) -4.3% (115,187) -5.0% -22.7% Income (loss) before taxes 88,078 4.2% 101,301 4.4% -13.1% Income taxes 251,111 12.0% (112,309) -4.9% 323.6% Consolidated net (loss) income (163,034) -7.8% 213,610 9.4% -176.3% Related to equity holders of the parent (163,167) -7.8% 213,491 9.3% -176.4% Non-controlling interests 133 0.0% 118 0.0% 12.7% EBITDA 382	Operating expenses	242,577	11.6%	251,565	11.0%	-3.6%
Income (loss) after other (income) and expenses 177,160 8.5% 216,488 9.5% -18.2% Financial income 3,145 0.2% 2,872 0.1% 9.5% Financial expenses (96,114) -4.6% (118,346) -5.2% -18.8% Exchange gain (loss), net 3,886 0.2% 287 0.0% 1254.3% Net financing income (expenses) (89,083) -4.3% (115,187) -5.0% -22.7% Income (loss) before taxes 88,078 4.2% 101,301 4.4% -13.1% Income taxes 251,111 12.0% (112,309) -4.9% 323.6% Consolidated net (loss) income (163,034) -7.8% 213,610 9.4% -176.3% Related to equity holders of the parent (163,167) -7.8% 213,491 9.3% -176.4% Non-controlling interests 133 0.0% 118 0.0% 12.7% EBITDA 382,154 18.3% 426,534 18.7% -10.4% Net financial expenses	Operating income	180,179	8.6%	217,107	9.5%	-17.0%
other (income) and expenses 177,160 8.5% 216,488 9.5% -18.2% Financial income 3,145 0.2% 2,872 0.1% 9.5% Financial expenses (96,114) -4.6% (118,346) -5.2% -18.8% Exchange gain (loss), net 3,886 0.2% 287 0.0% 1254.3% Net financing income (expenses) (89,083) -4.3% (115,187) -5.0% -22.7% Income (loss) before taxes 88,078 4.2% 101,301 4.4% -13.1% Income taxes 251,111 12.0% (112,309) -4.9% 323.6% Consolidated net (loss) income (163,034) -7.8% 213,610 9.4% -176.3% Related to equity holders of the parent (163,167) -7.8% 213,491 9.3% -176.4% Non-controlling interests 133 0.0% 118 0.0% 12.7% EBITDA 382,154 18.3% 426,534 18.7% -10.4% Net financial expenses (92,969)	Other (income) and expenses	3,018	0.1%	619	0.0%	387.9%
Financial income 3,145 0.2% 2,872 0.1% 9.5% Financial expenses (96,114) -4.6% (118,346) -5.2% -18.8% Exchange gain (loss), net 3,886 0.2% 287 0.0% 1254.3% Net financing income (expenses) (89,083) -4.3% (115,187) -5.0% -22.7% Income (loss) before taxes 88,078 4.2% 101,301 4.4% -13.1% Income taxes 251,111 12.0% (112,309) -4.9% 323.6% Consolidated net (loss) income (163,034) -7.8% 213,610 9.4% -176.3% Related to equity holders of the parent (163,167) -7.8% 213,491 9.3% -176.4% Non-controlling interests 133 0.0% 118 0.0% 12.7% EBITDA 382,154 18.3% 426,534 18.7% -10.4% Net financial expenses (92,969) -4.4% (115,474) -5.1% -19.5%	• •					
Financial expenses (96,114) -4.6% (118,346) -5.2% -18.8% Exchange gain (loss), net 3,886 0.2% 287 0.0% 1254.3% Net financing income (expenses) (89,083) -4.3% (115,187) -5.0% -22.7% Income (loss) before taxes 88,078 4.2% 101,301 4.4% -13.1% Income taxes 251,111 12.0% (112,309) -4.9% 323.6% Consolidated net (loss) income (163,034) -7.8% 213,610 9.4% -176.3% Related to equity holders of the parent (163,167) -7.8% 213,491 9.3% -176.4% Non-controlling interests 133 0.0% 118 0.0% 12.7% EBITDA 382,154 18.3% 426,534 18.7% -10.4% Net financial expenses (92,969) -4.4% (115,474) -5.1% -19.5%	other (income) and expenses	177,160	8.5%	216,488	9.5%	-18.2%
Exchange gain (loss), net 3,886 0.2% 287 0.0% 1254.3% Net financing income (expenses) (89,083) -4.3% (115,187) -5.0% -22.7% Income (loss) before taxes 88,078 4.2% 101,301 4.4% -13.1% Income taxes 251,111 12.0% (112,309) -4.9% 323.6% Consolidated net (loss) income (163,034) -7.8% 213,610 9.4% -176.3% Related to equity holders of the parent (163,167) -7.8% 213,491 9.3% -176.4% Non-controlling interests 133 0.0% 118 0.0% 12.7% EBITDA 382,154 18.3% 426,534 18.7% -10.4% Net financial expenses (92,969) -4.4% (115,474) -5.1% -19.5%	Financial income	3,145	0.2%	2,872	0.1%	9.5%
Net financing income (expenses) (89,083) -4.3% (115,187) -5.0% -22.7% Income (loss) before taxes 88,078 4.2% 101,301 4.4% -13.1% Income taxes 251,111 12.0% (112,309) -4.9% 323.6% Consolidated net (loss) income (163,034) -7.8% 213,610 9.4% -176.3% Related to equity holders of the parent (163,167) -7.8% 213,491 9.3% -176.4% Non-controlling interests 133 0.0% 118 0.0% 12.7% EBITDA 382,154 18.3% 426,534 18.7% -10.4% Net financial expenses (92,969) -4.4% (115,474) -5.1% -19.5%	Financial expenses	(96,114)	-4.6%	(118,346)	-5.2%	-18.8%
Income (loss) before taxes 88,078 4.2% 101,301 4.4% -13.1% Income taxes 251,111 12.0% (112,309) -4.9% 323.6% Consolidated net (loss) income (163,034) -7.8% 213,610 9.4% -176.3% Related to equity holders of the parent (163,167) -7.8% 213,491 9.3% -176.4% Non-controlling interests 133 0.0% 118 0.0% 12.7% EBITDA 382,154 18.3% 426,534 18.7% -10.4% Net financial expenses (92,969) -4.4% (115,474) -5.1% -19.5%	Exchange gain (loss), net	3,886	0.2%	287	0.0%	1254.3%
Income taxes 251,111 12.0% (112,309) -4.9% 323.6%	Net financing income (expenses)	(89,083)	-4.3%	(115,187)	-5.0%	-22.7%
Consolidated net (loss) income (163,034) -7.8% 213,610 9.4% -176.3% Related to equity holders of the parent (163,167) -7.8% 213,491 9.3% -176.4% Non-controlling interests 133 0.0% 118 0.0% 12.7% EBITDA 382,154 18.3% 426,534 18.7% -10.4% Net financial expenses (92,969) -4.4% (115,474) -5.1% -19.5%	Income (loss) before taxes	88,078	4.2%	101,301	4.4%	-13.1%
Related to equity holders of the parent (163,167) -7.8% 213,491 9.3% -176.4% Non-controlling interests 133 0.0% 118 0.0% 12.7% EBITDA 382,154 18.3% 426,534 18.7% -10.4% Net financial expenses (92,969) -4.4% (115,474) -5.1% -19.5%	Income taxes	251,111	12.0%	(112,309)	-4.9%	323.6%
Non-controlling interests 133 0.0% 118 0.0% 12.7% EBITDA 382,154 18.3% 426,534 18.7% -10.4% Net financial expenses (92,969) -4.4% (115,474) -5.1% -19.5%	Consolidated net (loss) income	(163,034)	-7.8%	213,610	9.4%	-176.3%
EBITDA 382,154 18.3% 426,534 18.7% -10.4% Net financial expenses (92,969) -4.4% (115,474) -5.1% -19.5%	Related to equity holders of the parent	(163,167)	-7.8%	213,491	9.3%	-176.4%
Net financial expenses (92,969) -4.4% (115,474) -5.1% -19.5%	Non-controlling interests	133	0.0%	118	0.0%	12.7%
	EBITDA	382,154	18.3%	426,534	18.7%	-10.4%
Free cash flow (466,781) -22.3% 220,606 9.7% -311.6%	Net financial expenses	(92,969)	-4.4%	(115,474)	-5.1%	-19.5%
	Free cash flow	(466,781)	-22.3%	220,606	9.7%	-311.6%



Cumulative Income Statement to June 30

2013	%	2012	%	2013 / 2012
3,529,551	100.0%	3,776,650	100.0%	-6.5%
1,318,487	37.4%	1,270,775	33.6%	3.8%
2,211,064	62.6%	2,505,876	66.4%	-11.8%
2,929,806	83.0%	3,059,437	81.0%	-4.2%
599,745	17.0%	717,213	19.0%	-16.4%
487,726	13.8%	489,930	13.0%	-0.4%
112,019	3.2%	227,283	6.0%	-50.7%
3,363	0.1%	1,071	0.0%	214.0%
108,656	3.1%	226,212	6.0%	-52.0%
6,407	0.2%	11,934	0.3%	-46.3%
(210,651)	-6.0%	(239,679)	-6.3%	-12.1%
1,180	0.0%	(12,648)	-0.3%	109.3%
(203,064)	-5.8%	(240,393)	-6.4%	-15.5%
(94,408)	-2.7%	(14,181)	-0.4%	565.7%
167,234	4.7%	(118,369)	-3.1%	241.3%
(261,642)	-7.4%	104,188	2.8%	-351.1%
(261,694)	-7.4%	104,191	2.8%	-351.2%
52	0.0%	(3)	0.0%	1608.4%
517,258	14.7%	647,007	17.1%	-20.1%
	3,529,551 1,318,487 2,211,064 2,929,806 599,745 487,726 112,019 3,363 108,656 6,407 (210,651) 1,180 (203,064) (94,408) 167,234 (261,642) (261,694) 52	3,529,551 100.0% 1,318,487 37.4% 2,211,064 62.6% 2,929,806 83.0% 599,745 17.0% 487,726 13.8% 112,019 3.2% 3,363 0.1% 108,656 3.1% 6,407 0.2% (210,651) -6.0% 1,180 0.0% (203,064) -5.8% (94,408) -2.7% 167,234 4.7% (261,642) -7.4% 52 0.0%	3,529,551 100.0% 3,776,650 1,318,487 37.4% 1,270,775 2,211,064 62.6% 2,505,876 2,929,806 83.0% 3,059,437 599,745 17.0% 717,213 487,726 13.8% 489,930 112,019 3.2% 227,283 3,363 0.1% 1,071 108,656 3.1% 226,212 6,407 0.2% 11,934 (210,651) -6.0% (239,679) 1,180 0.0% (12,648) (203,064) -5.8% (240,393) (94,408) -2.7% (14,181) 167,234 4.7% (118,369) (261,642) -7.4% 104,188 (261,694) -7.4% 104,191 52 0.0% (3)	3,529,551 100.0% 3,776,650 100.0% 1,318,487 37.4% 1,270,775 33.6% 2,211,064 62.6% 2,505,876 66.4% 2,929,806 83.0% 3,059,437 81.0% 599,745 17.0% 717,213 19.0% 487,726 13.8% 489,930 13.0% 112,019 3.2% 227,283 6.0% 3,363 0.1% 1,071 0.0% 6,407 0.2% 11,934 0.3% (210,651) -6.0% (239,679) -6.3% 1,180 0.0% (12,648) -0.3% (203,064) -5.8% (240,393) -6.4% (94,408) -2.7% (14,181) -0.4% (261,642) -7.4% 104,188 2.8% (261,694) -7.4% 104,191 2.8% (261,694) -7.4% 104,191 2.8% 52 0.0% (3) 0.0%



	1Q 2013	%	2Q 2013	%	2013
Net sales	1,437,640	100.0%	2,091,911	100.0%	3,529,551
Mexico sales	613,299	42.7%	705,188	33.7%	1,318,487
U.S.A. sales	824,341	57.3%	1,386,723	66.3%	2,211,064
Cost of sales	1,260,651	87.7%	1,669,155	79.8%	2,929,806
Gross income	176,989	12.3%	422,756	20.2%	599,745
Operating expenses	245,148	17.1%	242,577	11.6%	487,726
Operating income	(68,160)	-4.7%	180,179	8.6%	112,019
Other (income) and expenses	345	0.0%	3,018	0.1%	3,363
Income (loss) after					
other (income) and expenses	(68,504)	-4.8%	177,160	8.5%	108,656
Financial income	3,262	0.2%	3,145	0.2%	6,407
Financial expenses	(114,537)	-8.0%	(96,114)	-4.6%	(210,651)
Exchange gain (loss), net	(2,706)	-0.2%	3,886	0.2%	1,180
Net financing income (expenses)	(113,981)	-7.9%	(89,083)	-4.3%	(203,064)
Income (loss) before taxes	(182,485)	-12.7%	88,078	4.2%	(94,408)
Income taxes	(83,878)	-5.8%	251,111	12.0%	167,234
Consolidated net (loss) income	(98,608)	-6.9%	(163,034)	-7.8%	(261,642)
Related to equity holders of the parent	(98,527)	-6.9%	(163,167)	-7.8%	(261,694)
Non-controlling interests	(81)	0.0%	133	0.0%	52
EBITDA	135,104	9.4%	382,154	18.3%	517,258



(Thousands of pesos)

	1Q 2012	%	2Q 2012	%	2012
Net sales	1,492,299	100.0%	2,284,351	100.0%	8,309,866
Mexico sales	601,237	40.3%	669,538	29.3%	2,587,310
U.S.A. sales	891,062	59.7%	1,614,813	70.7%	5,722,556
Cost of sales	1,243,757	83.3%	1,815,680	79.5%	6,627,512
Gross income	248,542	16.7%	468,671	20.5%	1,682,354
Operating expenses	238,365	16.0%	251,565	11.0%	934,233
Operating income	10,177	0.7%	217,107	9.5%	748,121
Other (income) and expenses	453	0.0%	619	0.0%	2,435
Earnings in associates	-	0.0%	-	0.0%	7,463
Income (loss) after other (income)					
and expenses and earnings in associates	9,724	0.7%	216,488	9.5%	738,223
Financial income	9,062	0.6%	2,872	0.1%	25,334
Financial expenses	(121,333)	-8.1%	(118,346)	-5.2%	(506,176)
Exchange gain (loss), net	(12,935)	-0.9%	287	0.0%	(19,521)
Net financing income (expenses)	(125,206)	-8.4%	(115,187)	-5.0%	(500,363)
Income (loss) before taxes	(115,482)	-7.7%	101,301	4.4%	237,860
Income taxes	(6,060)	-0.4%	(112,309)	-4.9%	(8,424)
Consolidated net (loss) income	(109,422)	-7.3%	213,610	9.4%	246,284
Related to equity holders of the parent	(109,300)	-7.3%	213,491	9.3%	246,339
Non-controlling interests	(122)	0.0%	118	0.0%	(55)
EBITDA	220,474	14.8%	426,534	18.7%	1,583,253

GCC 2Q 2013



Statement of Financial Position

-	JUNE 2013	JUNE 2012	Variation
Total assets	20,745,409	22,251,116	-6.8%
Current assets	3,724,435	4,252,355	-12.4%
Cash and cash equivalents	300,394	952,041	-68.4%
Accounts receivable	1,307,099	1,335,800	-2.1%
Other accounts receivable	363,112	330,800	9.8%
Inventories	1,655,124	1,440,614	14.9%
Prepaid expenses	98,707	193,100	-48.9%
Non-current assets	4,670,755	4,878,418	-4.3%
Investment in associates	105,936	106,800	-0.8%
Property, machinery and equipment, net	12,101,242	12,830,996	-5.7%
Goodwill	4,449,188	4,609,261	-3.5%
Intangible assets	115,631	162,357	-28.8%
Other non-current assets	248,976	289,347	-14.0%
Total liabilities	8,752,952	9,434,695	-7.2%
Current liabilities	1,366,606	2,236,800	-38.9%
Bank debt	99,267	1,052,250	-90.6%
Senior secured notes	-	-	0.0%
Other cost bearing liabilities	83	2,250	-96.3%
Trade accounts payable	632,177	724,000	-12.7%
Accrued expenses and other accounts payable	424,807	221,108	92.1%
Short term employee benefits	121,716	132,765	-8.3%
Provisions	88,556	104,427	-15.2%
Long term liabilities	7,386,346	7,197,895	2.6%
Bank debt	2,969,653	2,384,600	24.5%
Senior secured notes	3,296,582	3,876,100	-15.0%
Other cost bearing liabilities	-	2,300	-100.0%
Employee benefits	448,061	403,287	11.1%
Other long-term liabilities	31,810	72,000	-55.8%
Income taxes payable	337,707	349,800	-3.5%
Deferred income taxes	302,533	109,808	175.5%
Total equity	11,992,457	12,816,421	-6.4%
Equity attributable to			
equity holders of the parent	11,989,096	12,813,121	
Capital stock	396,270	396,270	0.0%
Additional paid-in capital	1,832,940	1,832,940	0.0%
Reserves	279,998	279,998	0.0%
Retained earnings	9,715,505	9,582,300	1.4%
Net consolidated (loss) income	(261,694)	104,191	-351.2%
Other comprehensive income	26,077	617,422	-95.8%
Non-controlling interest	3,360	3,300	1.8%
Total liabilities and equity	20,745,409	22,251,116	-6.8%

(Thousands of dollars)

	2Q 2013	%	2Q 2012	%	2Q13 / 2Q12	
Net sales	167,627	100.0%	169,997	100.0%	-1.4%	
Mexico sales	56,876	33.9%	50,971	30.0%		
U.S.A. sales	110,751	66.1%	119,025	70.0%		
Cost of sales	133,892	79.9%	135,032	79.4%	-0.8%	
Gross income	33,735	20.1%	34,964	20.6%	-3.5%	
Operating expenses	19,545	11.7%	18,610	10.9%	5.0%	
Operating income	14,190	8.5%	16,355	9.6%	-13.2%	
Other (income) and expenses	232	0.1%	46	0.0%	405.2%	
Income (loss) after						
other (income) and expenses	13,958	8.3%	16,309	9.6%	-14.4%	
Financial income	244	0.1%	203	0.1%	20.5%	
Financial expenses	(8,015)	-4.8%	(8,741)	-5.1%	-8.3%	
Exchange gain (loss), net	303	0.2%	41	0.0%	638.0%	
Net financing income (expenses)	(7,468)	-4.5%	(8,497)	-5.0%	-12.1%	
Income (loss) before taxes	6,490	3.9%	7,812	4.6%	-16.9%	
Income taxes	19,940	11.9%	(8,459)	-5.0%	335.7%	
Consolidated net (loss) income	(13,450)	-8.0%	16,271	9.6%	-182.7%	
EBITDA	30,407	18.1%	31,829	18.7%	-4.5%	

11

Cumulative Income Statement to June 30

(Thousands of dollars)

	2013	%	2012	%	2013 / 2012
Net sales	281,110	100.0%	284,761	100.0%	-1.3%
Mexico sales	105,152	37.4%	97,209	34.1%	8.2%
U.S.A. sales	175,959	62.6%	187,552	65.9%	-6.2%
Cost of sales	233,418	83.0%	230,682	81.0%	1.2%
Gross income	47,692	17.0%	54,078	19.0%	-11.8%
Operating expenses	38,921	13.8%	36,941	13.0%	5.4%
Operating income	8,771	3.1%	17,137	6.0%	-48.8%
Other (income) and expenses	259	0.1%	81	0.0%	221.1%
Income (loss) after					
other (income) and expenses	8,512	3.0%	17,057	6.0%	-50.1%
Financial income	502	0.2%	900	0.3%	-44.2%
Financial expenses	(16,770)	-6.0%	(18,072)	-6.3%	-7.2%
Exchange gain (loss), net	89	0.0%	(954)	-0.3%	109.4%
Net financing income (expenses)	(16,178)	-5.8%	(18,126)	-6.4%	-10.7%
Income (loss) before taxes	(7,666)	-2.7%	(1,069)	-0.4%	617.1%
Income taxes	13,311	4.7%	(8,925)	-3.1%	249.1%
Consolidated net (loss) income	(20,977)	-7.5%	7,856	2.8%	-367.0%
Related to equity holders of the parent	(20,981)	-7.5%	7,856	2.8%	-367.1%
Non-controlling interests	4	0.0%	(0)	0.0%	1692.2%
EBITDA	41,025	14.6%	48,785	17.1%	-15.9%

