



SAFE HARBOR STATEMENT

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exchange rates, interest rates, inflation, foreign trade restrictions, and market conditions, which may cause the actual financial and other results to be materially different from the results expressed or implied by such projections.

EBITDA

We define EBITDA as consolidated net income after adding back or subtracting, as the case may be: (1) depreciation and amortization; (2) net financing expense; (3) other non-operating expenses; (4) taxes; and (5) share of earnings in associates. In managing our business, we rely on EBITDA as a means of assessing our operating performance. We believe that EBITDA enhances the understanding of our financial performance and our ability to satisfy principal and interest obligations with respect to our indebtedness as well as to fund capital expenditures and working capital requirements. We also believe EBITDA is a useful basis of comparing our results with those of other companies because it presents results of operations on a basis unaffected by capital structure and taxes. EBITDA, however, is not a measure of financial performance under IFRS or U.S. GAAP and should not be considered as an alternative to net income as a measure of operating performance or to cash flows from operating activities as a measure of liquidity. Our calculation of EBITDA may not be comparable to other companies' calculation of similarly titled measures.

Currency translations / physical volumes

All monetary amounts in this presentation are expressed in U.S. Dollars (\$ or US\$). Currency translations from pesos into U.S. dollars use the average monthly exchange rates published by Banco de México. These translations do not purport to reflect the actual exchange rates at which cross-currency transactions occurred or could have occurred. The average exchange rates (Pesos per U.S. dollar) used for recent periods are:

Q2-22 - 20.0449 H1-22 - 20.2802 Q2-21 - 20.0416 H1-21 - 20.1843

Physical volumes are stated in metric tons (mt), millions of metric tons (mmt), cubic meters (m3), or millions of cubic meters (mm3).



REFLECTION OF THE STRATEGY EXECUTION SINCE 2016

ONE OF THE **STRONGEST PLAYERS IN** THE INDUSTRY

Deleveraging as soon as possible Maintaining a healthy cash balance Refinancing bank debt and notes, extending maturities and reducing the average cost of debt Swapping non-integrated ready-mix assets for Montana cement plant without increasing debt Successfully completing Rapid City cement plant expansion Maintaining strict M&A criteria with a focus on value for purchase,

at a cost within strict pre-determined parameters



ACTION PLAN TO MITIGATE COVID-19 IMPACT

PEOPLE AND BUSINESS CONTINUITY

- Developed specific health and safety protocols for each of GCC's operations
- Enacted "work from home" protocols for the majority of employees
- Established skeleton crews wherever possible
- Ensured that every employee receives their full salary and benefits
 Continuously monitoring and assessing market demand, economic fundamentals and government regulations
- Established contingency plans to ensure a safe operation and uninterrupted supply to customers,
 supported by GCC's robust manufacturing and distribution network
- Working closely with cement and concrete associations in both Mexico and the U.S.







CASH, LIQUIDITY AND BALANCE SHEET

- Cost and expense reductions throughout the organization
 - Variable costs and distribution efficiencies
 - Achieved US\$24 million in savings during 2020
 e.g. hiring freeze, not filling vacant positions and limiting external service providers
- Deferred all non-essential projects
- Cash and equivalents totaled US\$645 million in Q2-22
- Net debt/EBITDA totaled -0.44x as of June 2022
- No significant debt maturities in 2022
- Issued a US\$500 million 10-year sustainability-linked bond due 2032
- Strong balance sheet, result of the strategy of maintaining an efficient and prudent capital structure



INVESTMENT HIGHLIGHTS

TICKER: BMV: GCC



- (1) Leading position in attractive U.S. regional markets and in Chihuahua, Mexico
- Mexico operations also provide a strong base, and add operational flexibility with export capacity
- 3 Vertically integrated, with best in class production facilities and logistics
- 4 Increased free float and liquidity
- 5 Healthy balance sheet and strong free cash flow drive value creation



MORE THAN FIVE YEARS
OF OPERATIONAL
AND FINANCIAL
TRANSFORMATION

Disciplined expansion

Customer focus

Operational excellence

Prudent balance sheet management

Increased shareholder value

AS OF
DECEMBER
2021 VS 2014

Cement
Capacity
+1.4mmt
+33%

EBITDA
Growth
+100%

EBITDA
Margin
+1,210bp

Net Debt/
EBITDA

2.28x →
-0.44x

Free Float

25% →

48%

Share Price (07/27/22) +217%

GCC AT A GLANCE: A **UNIQUE** MARKET PRESENCE



- 3.5 MMT in U.S. + 2.3 MMT in Mexico
- #1 or #2 share in core markets
 - Landlocked states, insulated from seaborne competition
- 8 cement plants, 23 terminals, 2 distribution centers and 95 ready-mix plants
- 80 years of operation 27 in the U.S.
- Listed on Mexican Stock Exchange: GCC*
- Included in: S&P/BMV IPC
 MSCI Indexes
 FTSE Indexes
 FTSE BIVA

KEY RESULTS LTM Q2 2022

US\$1,100 million sales - 73% U.S. / 27% Mexico

US\$345 million EBITDA - 78% U.S. / 24% Mexico

31.4% EBITDA margin

Net leverage of -0.44x



CEMENT AND READY-MIX CONCRETE OPERATIONS ACROSS THE "CENTER CUT" OF NORTH AMERICA

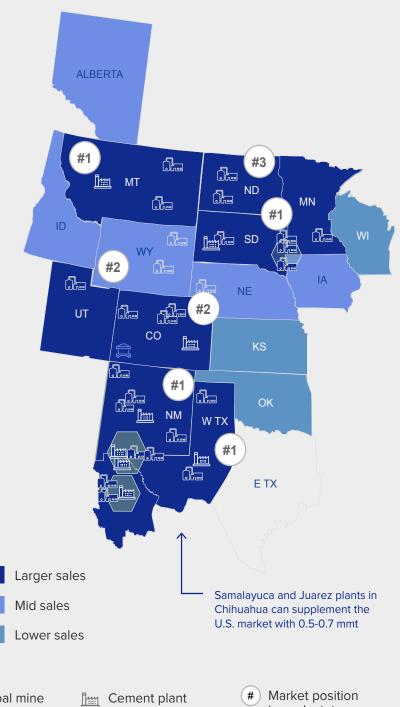




REGIONAL LEADER IN U.S. MID-CONTINENT MARKETS

WELL-POSITIONED TO CAPTURE U.S. GROWTH AND CONSTRUCTION INDUSTRY RECOVERY

- Leadership position in 16 contiguous states
 - CO, MN, MT, ND, NM, SD, UT and W.TX are our core markets, with 88% of U.S. sales
- No other producer competes with GCC across all our markets
- Diversified regional economies with low unemployment, offering clear upside to U.S. construction recovery
- Pricing upswing since 2013
 - Limited prospects for greenfield capacity expansion
 - Well-protected from seaborne imports
- Rapid City, SD plant expansion (+ 0.4 MMT) increased U.S. cement capacity to 3.5 MMT per year (finished 4Q18)
- Trident, MT cement plant acquisition (June 2018)





in each state



MARKETS WITH
DEMONSTRATED
VOLUME AND
PRICE RECOVERY

GCC U.S. CEMENT SALES



GCC U.S. CONCRETE SALES



GCC U.S. CEMENT PRICES



GCC U.S. CONCRETE PRICES

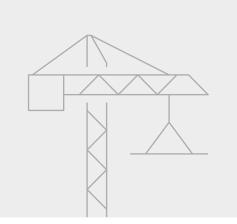




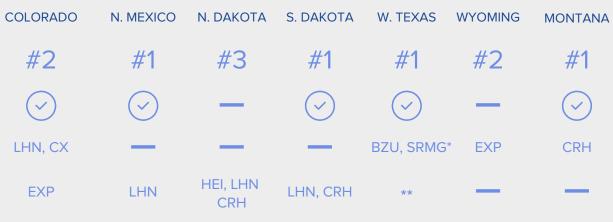
WHERE GCC FACES FRAGMENTED COMPETITION AND HAS A DIVERSIFIED BUSINESS MIX



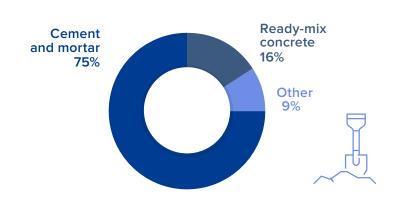
GCC MARKET POSITION AND COMPETITORS IN CORE MARKETS



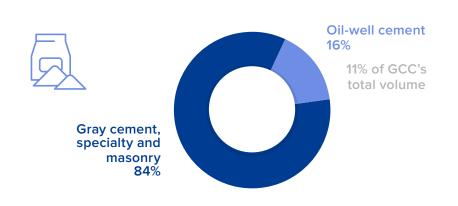
| | C |
|-----------------------------|---|
| GCC market position | |
| GCC cement plant in state | |
| Competitor in-state plant | |
| Other principal competitors | |



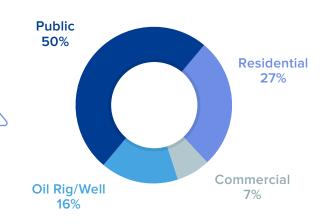
U.S. 2021 SALES MIX



U.S. 2021 PRODUCTION VOLUME BY CEMENT TYPE



U.S. 2021 SECTORS¹



^{*} Refers to West Texas only

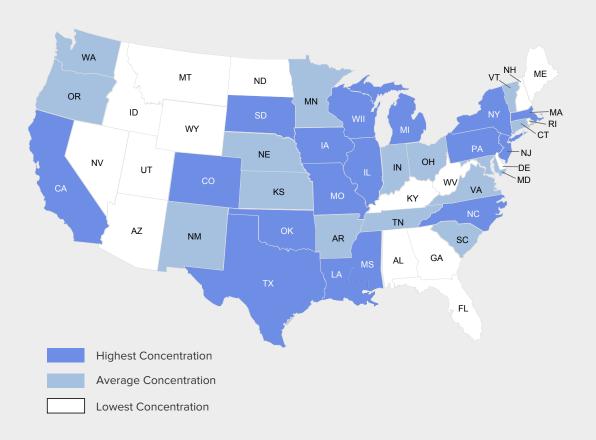
^{**} Aprox. 12 mmt of capacity in East and Central Texas



AND A CLEAR NEED FOR INCREASED INFRASTRUCTURE SPENDING

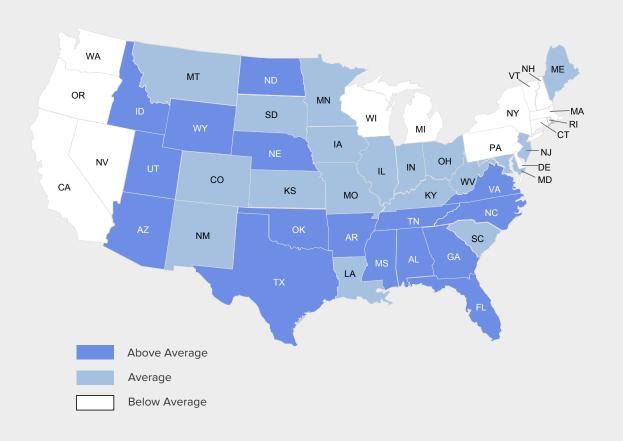
DEFICIENT ROADS 1

LANE MILES RATED 'POOR'
AS A SHARE OF TOTAL LANE MILES



CEMENT FUNDAMENTALS 2

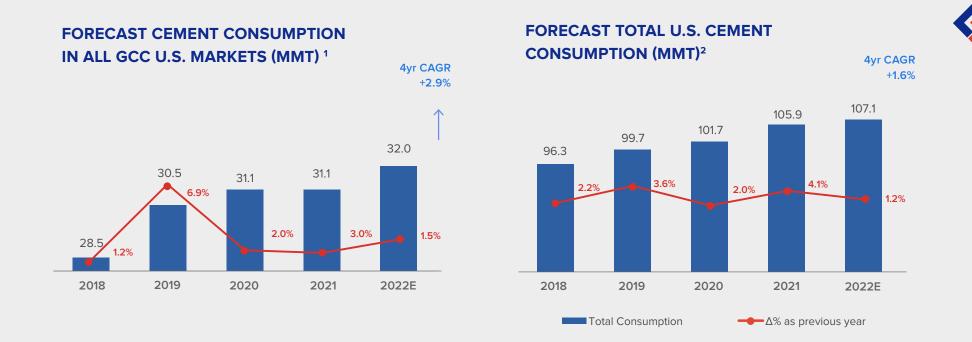
BASED ON PCA SECTOR COMPOSITE RANKINGS*



¹Source: PCA United States' Cement Outlook

²Source: PCA Market Intelligence, Regional Analysis (July 2020)

LEADING TO A
POSITIVE OUTLOOK,
DRIVEN BY AN
EXPECTED INCREASE
IN INFRASTRUCTURE
SPENDING



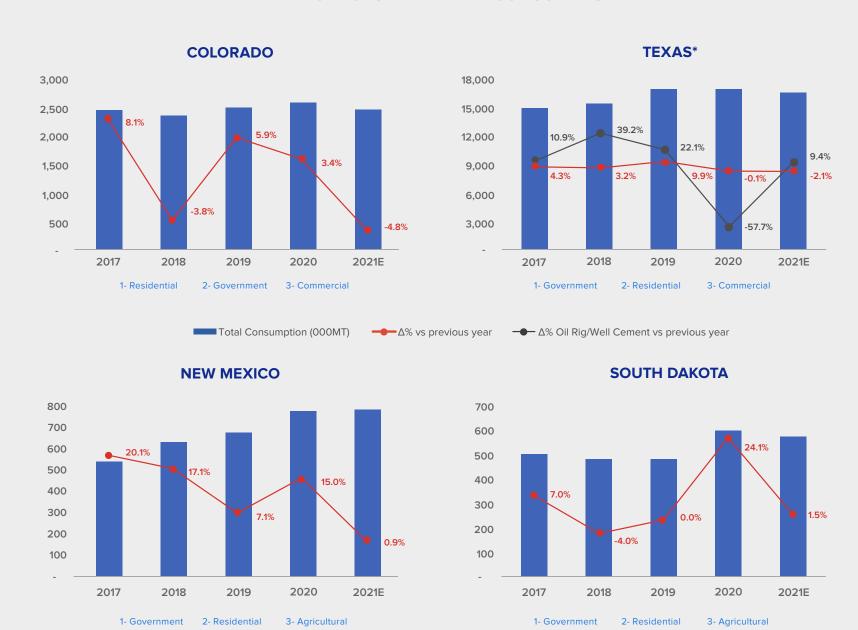
U.S CEMENT DEMAND WILL OUTPACE SUPPLY BY 2022, IMPORTS WILL BE A CRITICAL SOURCE OF SUPPLY





PORTLAND CEMENT ASSOCIATION (PCA) SUMMER 2020 FORECAST AND MAIN CONSUMERS

WITH A SOLID OUTLOOK IN KEY STATES





BIDEN INFRASTRUCTURE PLAN



- The Infrastructure Investment and Jobs Act is a \$1.2 trillion infrastructure package. Included in the package is roughly \$550 billion in new surface transportation spending. The plan will take 5-years and combines transformational efforts in roads, bridges, railroads, and domestic building, among others. All requiring cement
- 83% of GCCs EBITDA is driven by cement

MARKET



U.S. INFRASTRUCTURE

PLAN WILL BOOST THE

CEMENT INDUSTRY

- Cement consumption is surpasing 2019 levels with expected growth in 2021
- Upcoming high cement demand will be boosted by the U.S. infrastructure plan

LIMITED AVAILABILITY



- Decrease of cement availability due to high demand and limited supply
- GCC is well positioned to meet U.S. demand with Mexico cement plants and a recently expanded U.S. plant

PRICE INCREASES

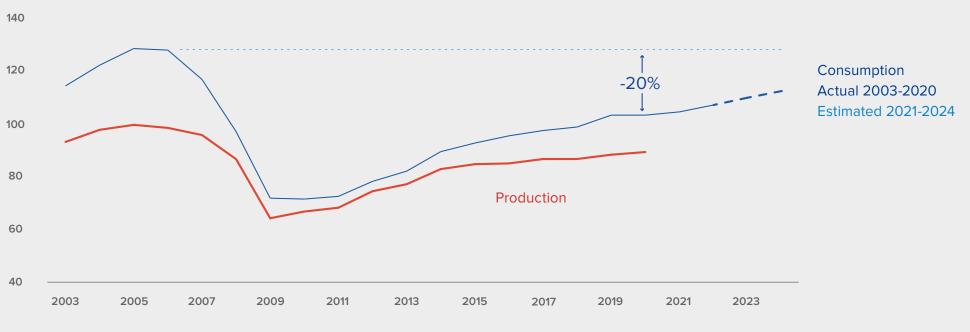


- In 2021, we increased cement prices twice, which represented an average of 8% increase
- 2021 cement price increase is greater than the cumulative inflation as of the end of September
- Market dynamic could potentially drive the increase in cement prices





U.S. CEMENT PRODUCTION AND CONSUMPTION









- 2020 U.S. apparent consumption is still 20% below 2005 peak (26 MMT)
- Import share is about 13% of consumption, compared to 23% share in 2006

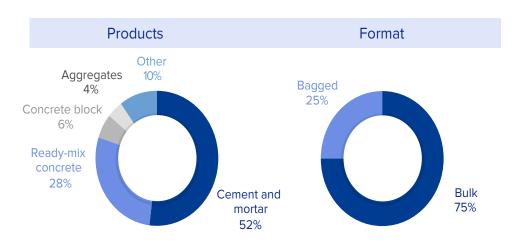
♦GCC

GCC IS THE LEADING PRODUCER IN THE STATE OF CHIHUAHUA, WITH SIGNIFICANT EXPORT CAPACITY

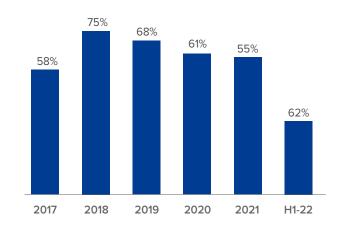


- GCC is sole producer of cement and the leading producer of ready-mix concrete in Chihuahua.
- Close economic ties between Chihuahua and the U.S.
 - Cyclical recovery benefit
 - Foreign direct investment target
- Demand growth driven by private sector
- Flexibility to supply Texas and New Mexico demand from Samalayuca and Juarez plants

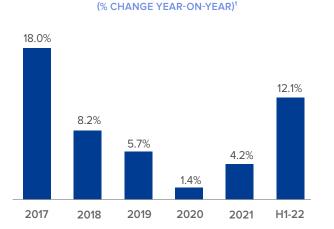
H1 2022 SALES MIX



EXPORT SHARE OF MEXICO'S VOLUME SALES



CEMENT DOMESTIC PRICING TRENDS



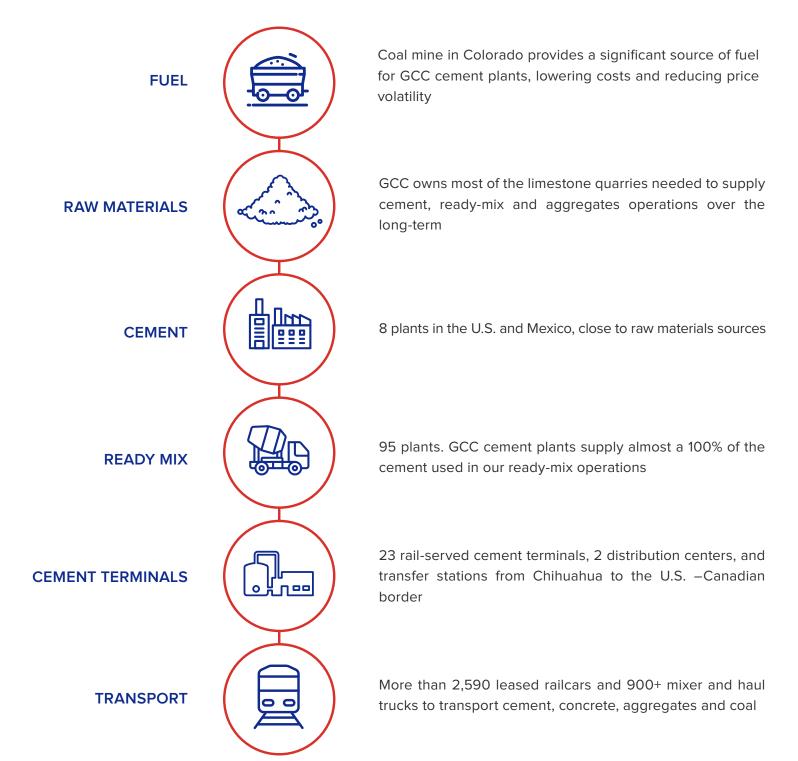
¹ Price changes in local currency



VERTICALLY INTEGRATED

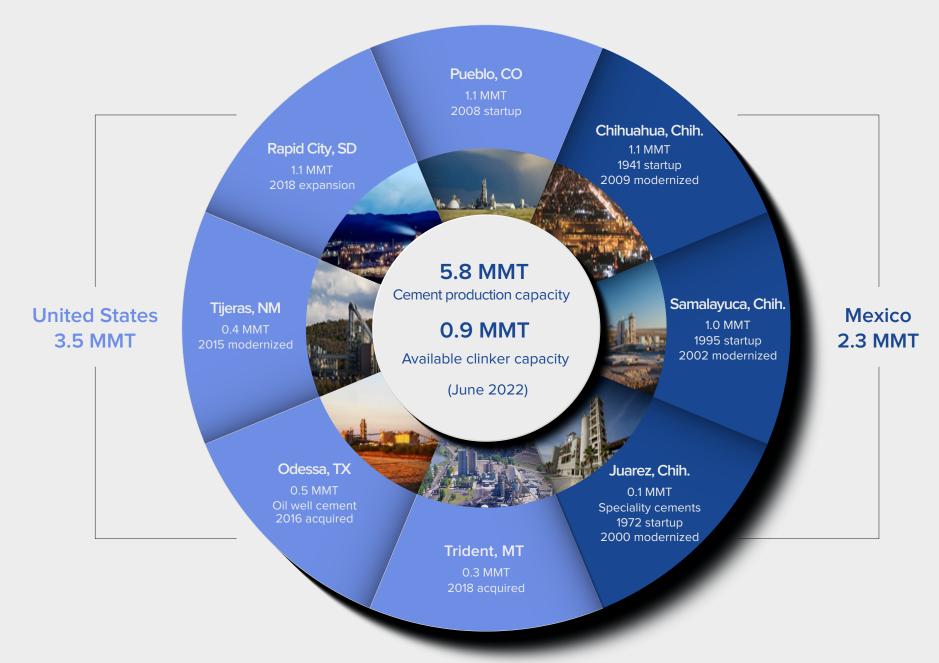
OPERATIONS

GCC IS PRESENT AT ALL
STAGES OF THE CEMENT AND
READY-MIX SUPPLY CHAIN



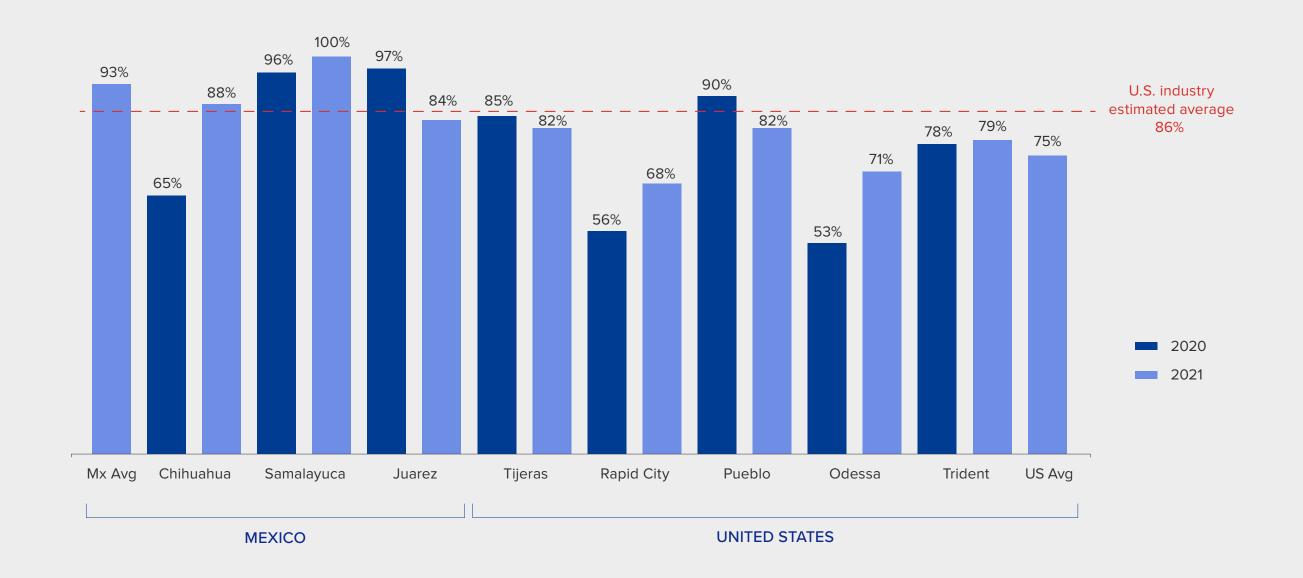


WITH STATE
OF THE ART
PRODUCTION
FACILITIES



OPERATING AT NEAR-OPTIMAL CAPACITY UTILIZATION LEVELS





LINKED BY SOPHISTICATED **DISTRIBUTION NETWORK THAT LEVERAGES** CONTIGUOUS **MARKET FOOTPRINT**

ROBUST LOGISTICS PLATFORM STRETCHES FROM NORTHERN MEXICO TO THE U.S. **BORDER WITH CANADA**

- Operational flexibility
- Cost efficiency
- Faster delivery time
- Advanced logistics
- Reduced supply disruption risk
- Hard to replicate
- Brand loyalty and client trust
- Redundancy



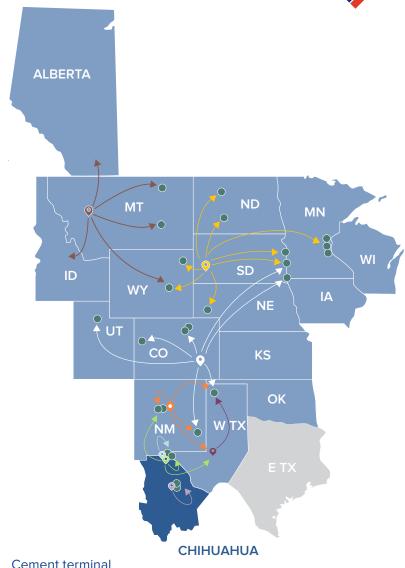
23 cement terminals, 2 distribution centers, and transfer stations



+2,350 leased rail cars



95 ready-mix plants, 700+ mixer and haul trucks



Cement terminal

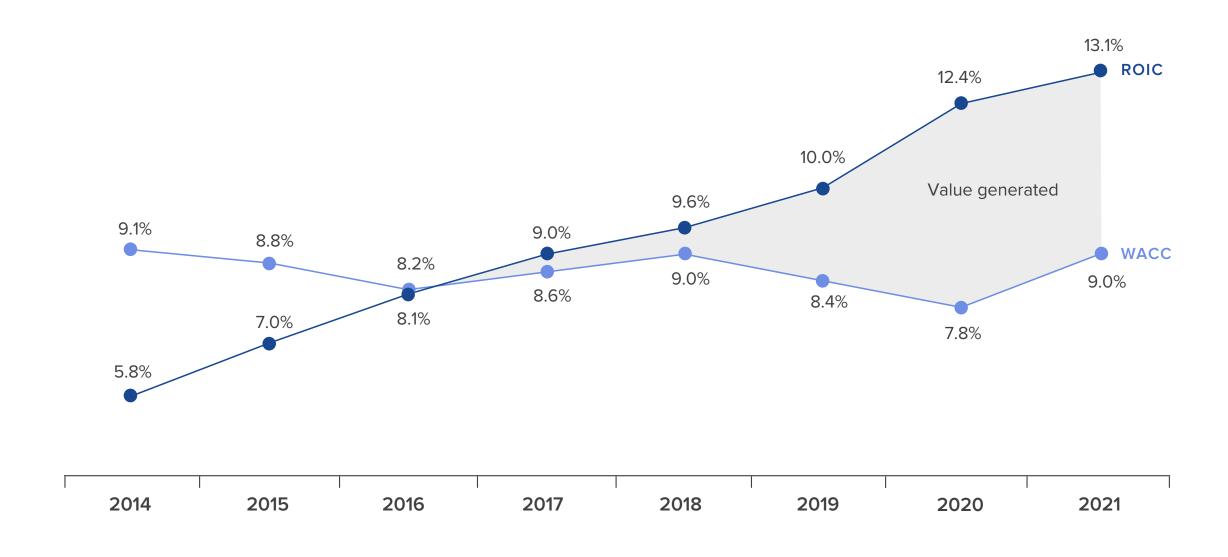


Cement plants

Illustrates sale of cement from origin state to destination state

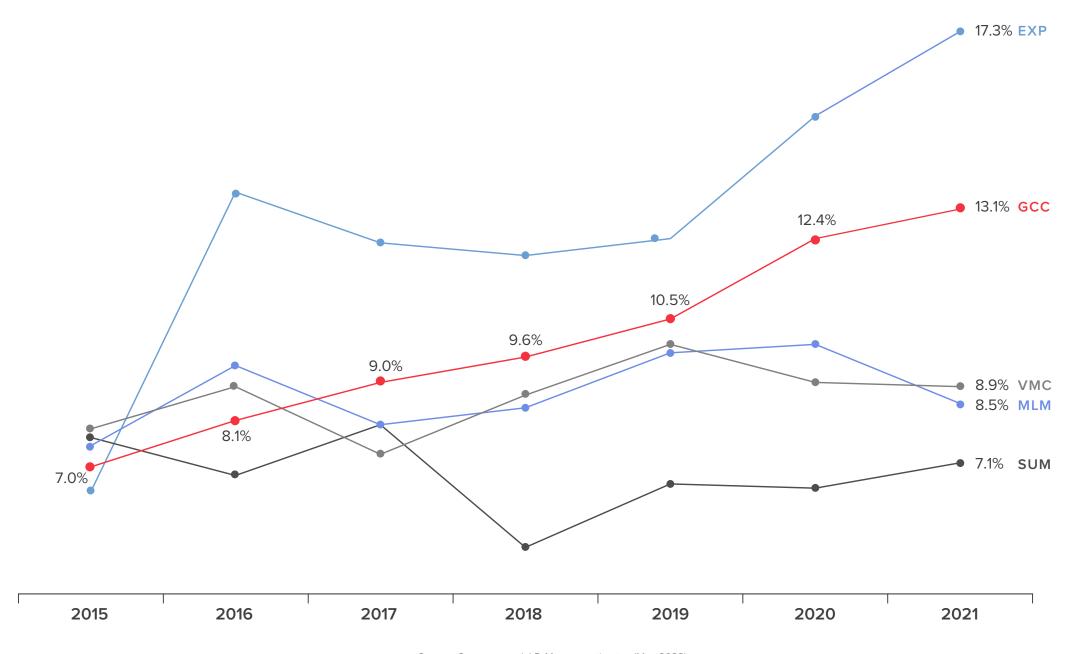
OPTIMIZING OPERATIONS FOR VALUE GENERATION





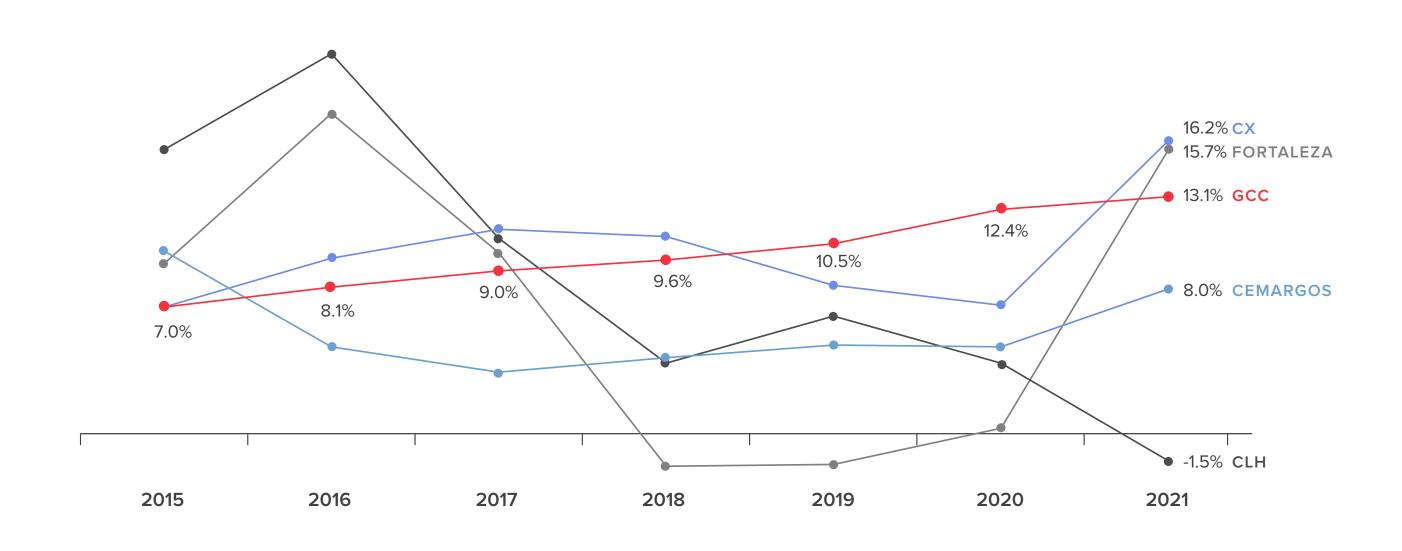
GCC GENERATES A HIGHER ROIC THAN MOST OF ITS U.S. PEERS...





... AS WELL AS ITS LATAM PEERS







RECENT
DEVELOPMENTS
ENHANCE
GCC'S VALUE
PROPOSITION

Cement Capacity Growing +514k mt Odessa in 2016 acquisition +440k mt Rapid City in 2018 expansion +315k mt Trident in 2018 acquisition

EBITDA Growing

+79%
EBITDA growth since 2016

32.5% 2021 margin

Debt Falling and Refinancing

-0.44x Net leverage

BBB-Investment grade Fitch rating

BBB-S&P rating

\$500 mm Sustainability-linked bond Increased free float and liquidity

48% of total shares on BMV

+23% Free Float

S&P/BMV IPC

Index inclusion

FTSE

Index inclusion

MSCI Index inclusion

FTSE BIVA
Index inclusion



BOND AND BANK DEBT REFINANCING STRENGHTEN FINANCIAL

POSITION

REDUCTION OF INTEREST COUPON BY 1.636 PERCENTAGE POINTS

- Fitch and S&P upgraded GCC's rating to investment grade (Q1-21)
- Bond interest coupon decreased to 3.614% from 5.250% (January 2022)
- Undrawn ~US\$270mm revolving credit facility to support liquidity

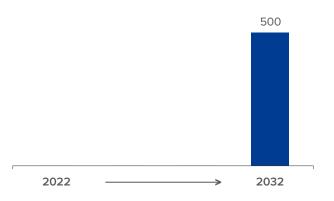
| AGENCY | RATING | OUTLOOK | DATE |
|--------|--------|---------|-------|
| FITCH | BBB- | Stable | 02/21 |
| S&P | BBB- | | 03/21 |
| | | | |

DEBT COMPOSITION

Sustainability-linked bond
US\$500 million
3.614% coupon
due 2032

MATURITY PROFILE

(US\$ million)



DEBT RATIOS

(March 31, 2021)

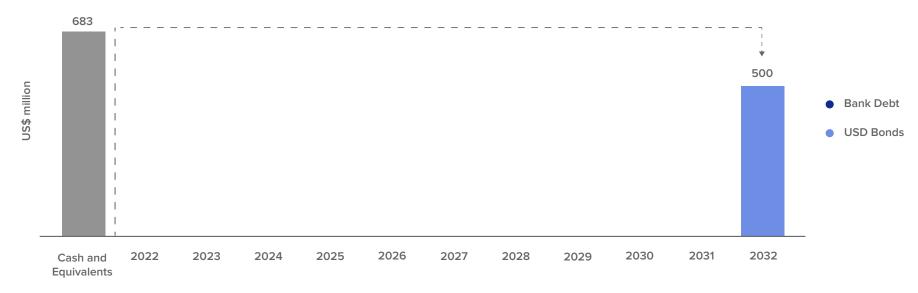


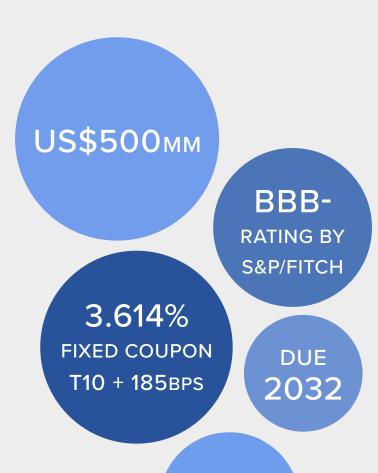
SUSTAINABILITY LINKED BOND



FIRST ISSUANCE AS AN INVESTMENT GRADE COMPANY

- Largest USD SLB by a cement company ever
- 2.8x oversubscribed orderbook
- Drove a 25bps compression from IPTs to launch
- GCC hosted conference calls with over 75 accounts, over a 4-day marketing exercise, while simultaneously leveraging an electronic roadshow that was viewed by more than 200 unique accounts
- Extends GCC debt maturity profile
- Fund the full call redemption of the US\$260 million 5.250% notes due 2024
- Refinance upcoming bank debt maturities





75_{BPS} STEP-UP

SUSTAINABILITY LINKED BOND



REINFORCING GCC'S COMMITMENT TO DECARBONIZATION

First SLB from a cement company in the Americas, positioning GCC at the forefront of the industry's decarbonization strategy

SUSTAINABILITY PERFORMANCE TARGET

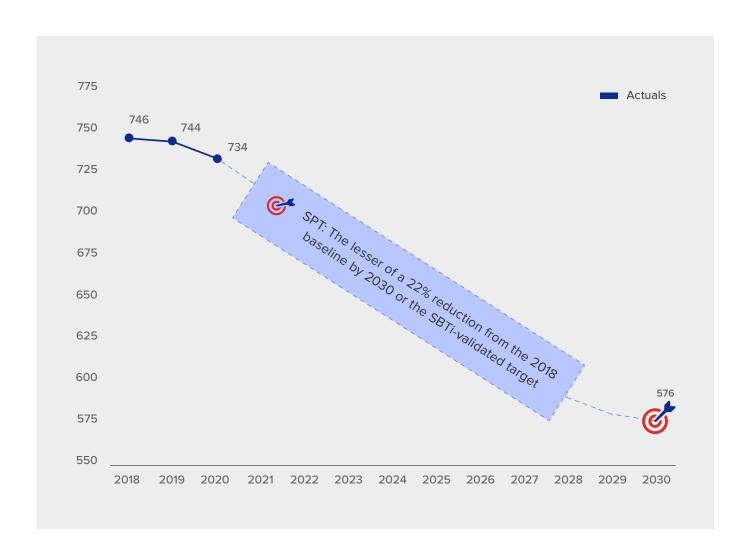
Carbon Intensity Reduction, measured as specific net kilograms of CO2 (Scope 1) emissions emitted per ton of cementitious material

The lesser of a 22% reduction from the 2018 baseline by year-end 2030 or the Science Based Targets initiative-validated target

If the SPT isn't achieved by year-end 2030, the interest rate will increase 75 bps

FACTORS THAT SUPPORT OUR TARGET

- Strong commitment from our Board of Directors on Sustainability Strategy
- Increasing use of alternative fuels
- Increasing production of blended cements to reduce our clinker ratio
- Replacing use of coal for natural gas
- Optimizing use of energy
- Public commitment with SBTi and KPI validation in process



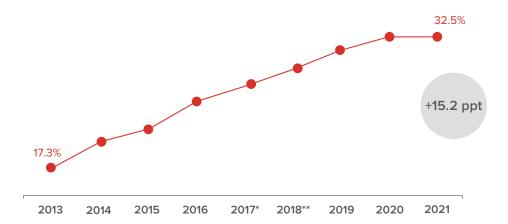


GCC has engaged ISS to provide a Second Party Opinion (SPO) of the Framework, available in the ISS website

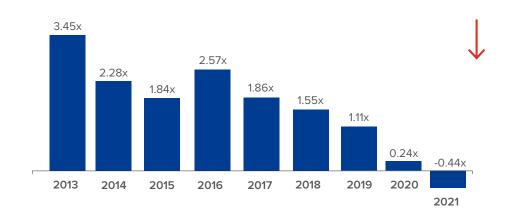
DEBT AND CAPITAL EFFICIENCY INDICATORS STEADILY IMPROVING



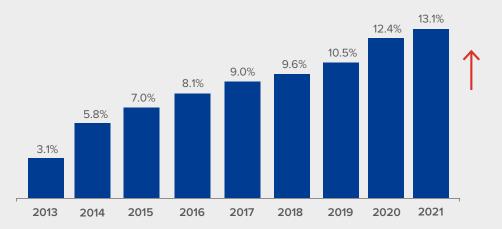
EBITDA MARGIN



NET LEVERAGE RATIO (Net Debt / EBITDA)



ROIC (NOPAT / Avg. Invested Capital)



WORKING CAPITAL (Based on sales)



^{*} Proforma after asset swap

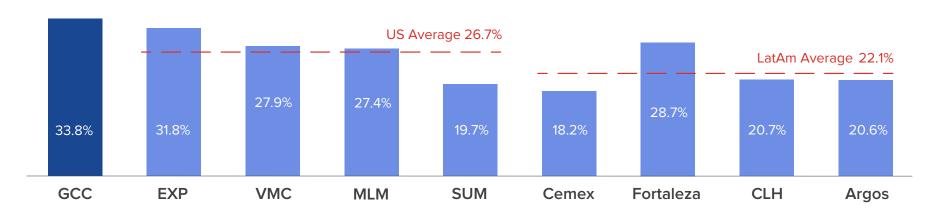
STRENGTHENED MARGINS AND LOWER INDEBTEDNESS THAN MOST OF OUR PEERS



2022 estimated Net Debt/EBITDA multiples*



2022 estimated EBITDA margins*



CAPITAL MARKETS TRANSACTIONS INCREASED SHARE FLOAT AND LIQUIDITY; VALUATION REMAINS ATTRACTIVE



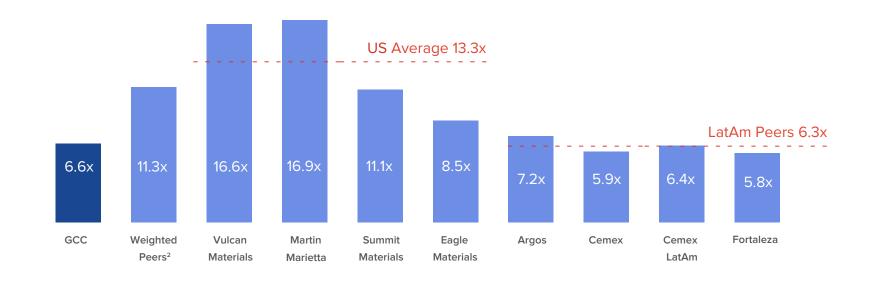
TRANSACTIONS BENEFIT PUBLIC MARKET SHAREHOLDERS

- Transparent control group shareholdings
- Float increased to 48% of shares
- Increased liquidity

SHARES STILL TRADE BELOW PEER GROUP MULTIPLES

- Even after 77% price increase since 2017
- Trading at a 42% discount to weighted peers²
- 50% discount to U.S. average
- No discount compared to LatAm average

2022 ESTIMATED EV/EBITDA MULTIPLES¹



¹ Source: J.P. Morgan (May 2022) and Morgan Stanley (May 2022) estimates

² Weighted peers implies: 72% US peers + 28% LatAm peers

LIQUIDITY HAS INCREASED SIGNIFICANTLY AS A RESULT OF CORPORATE DEVELOPMENTS AND STOCK MARKET POSITIONING



LIQUIDITY ENHANCING EVENTS

- "Re-IPO," February 2017
- MSCI Index inclusion, June 2018
- IPC Index inclusion, September 2018
- FTSE Index inclusion, March 2019

| | Coverage | Rating |
|----|---------------------|----------------|
| | | |
| 1 | Actinver | Buy |
| 2 | Bank of America | Buy |
| 3 | Banorte | Buy |
| 4 | Credit Suisse | Outperform |
| 5 | Data Based Analysis | Not Authorized |
| 6 | GBM | Outperform |
| 7 | Itaú | Outperformer |
| 8 | JP Morgan | Overweight |
| 9 | Morgan Stanley | Overweight |
| 10 | Nau Securities | Buy |
| 11 | Santander | Buy |
| 12 | Scotiabank | Outperform |
| 13 | UBS | Buy |
| 14 | Ve por Más | Buy |
| | | |
| | Average | Buy |
| | | |

AVERAGE DAILY TRADING VOLUME, SHARES1



Indexes

FTSE

FTSE BIVA

MSCI

S&P/BMV IPC

1 Source: BMV; GCC calculations



GCC JOINED THE GLOBAL CEMENT AND CONCRETE **ASSOCIATION IN 2018**

MAIN GOALS

2020 ✓

REDUCE NET CO2 EMISSIONS BY 9%

2030

REDUCE NET CO2 EMISSIONS BY 22% OR THE SBTI-VALIDATED TARGET

2050

COLLECTIVE AMBITION FOR CARBON NEUTRAL CONCRETE

CO2 emissions reductions are compared to our 2005 baseline for 2020 target and to our 2018 baseline for 2030 target











Sustainable Development Performance Targets

SUSTAINABLE **DEVELOPMENT GOALS**

Climate & Energy

Circular Economy

Health & Safety

Environment & Nature

Social Responsibility

Concrete

Triple Bottom Line - Growth & Profitability

Strategy & Execution



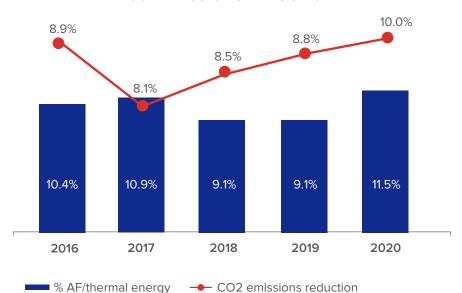
SUPPORTED BY SUSTAINABILITY INITIATIVES RESULTING IN DIRECT ECONOMIC AND ENVIRONMENTAL BENEFITS



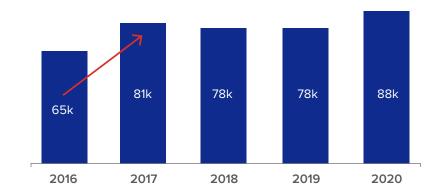




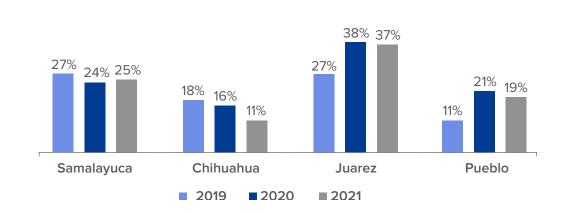
ALTERNATIVE FUELS (AF) USAGE AND CO2 EMISSIONS REDUCTION¹



ALTERNATIVE FUELS USAGE (MT)



AF USAGE BY PLANT



AF PROVIDE SIGNIFICANT COST ADVANTAGES

- In 2020, AF provided 11.5% of total thermal energy and reduced CO2 emissions by 10%
- In 2018, GCC saved more than US\$4 million using AF
- On average, AF costs are 50% lower than coal costs
- In 2019, GCC received permit to co-process AF at Rapid City
- In 2018, GCC expanded the Pueblo plant's AF capability
- In 2017, GCC secured a flexible fuel-permit for Odessa
- Tijeras fuel permit is in the final stages



LATEST ESG ACHIEVEMENTS

- GCC joined the Science Based Targets initiative to verify CO2 reduction targets
- Three long-term agreements were signed with renewable energy suppliers covering approximately 20%, 100% and 50% of the electricity consumed at Mexico's operations, Odessa plant and Rapid City plant, respectively
- GCC joined GCCA's research network, Innovandi
- Use of biomass fuel at the Juarez plant reduced CO2 emissions by 38%
- Rapid City has permanently shut down two wet kilns
- Two U.S. cement plants earned EPA Energy Star certification
- Pueblo plant earned the Energy Star certification for second year in a row
- Rapid City plant earned the Energy Star certification
- Pueblo Plant won the PCA's Chairman's Safety Performance Award
- PCA recognized Odessa plant for outstanding environmental efforts
- 11% reduction in lost time incident frequency and 31% reduction in severity rate (2020)
- GCC Foundation focuses on sustainable living projects throughout Chihuahua
- GCC is the 11th company in the Mexico Great Place to Work® ranking
- U.S. Division was certified as a Great Place to Work®
- 17th consecutive year awarded Mexican Center for Philanthropy













EXPERIENCED MANAGEMENT TEAM, WITH SOUND CORPORATE GOVERNANCE





ENRIQUE ESCALANTE, CEOGCC since 1999; 23 years in the industry



LUIS CARLOS ARIAS, CFO GCC since 1996; 26 years in the industry



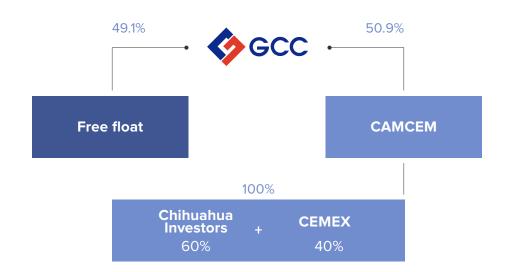
RON HENLEY, U.S. DIVISION PRESIDENT GCC since 2012; 36 years in the industry



MARCOS RAMÍREZ, MEXICO DIVISION PRESIDENT GCC since 1990; 31 years in the industry

GCC's senior management team averages ~29 years cement industry experience

Note that GCC currently has an ownership threshold of 3% or more of GCC's total outstanding shares; a position greater than 3% requires prior autorization by GCC's Board





COMPENSATION PLAN



GOAL: CLOSELY ALIGN PAY WITH PERFORMANCE AND VALUE CREATION OVER THE SHORT AND LONG-TERM

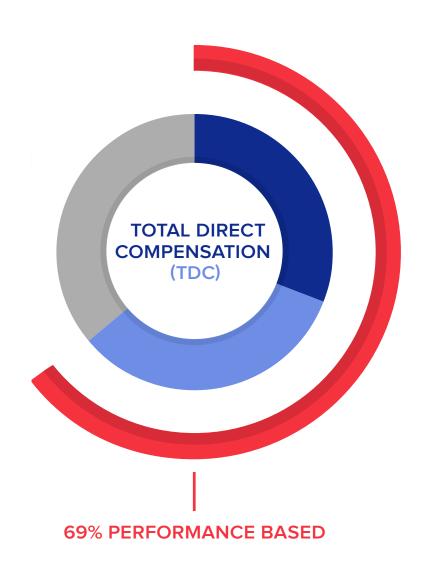
FIXED PAY

BASE SALARY

Smallest component of target TDC

CEO: ~ 31%

Key executives: 40% - 62%



VARIABLE PAY

ANNUAL INCENTIVE

Based on EBITDA:

- Budgeted growth
- EBITDA margin

Pays out between 0% and 205% of target

CEO: ~ 33%

Key executives: 18% - 28%

LONG-TERM INCENTIVE

Largest component of target TDC

Restricted stock

Based on ROIC

5 year vesting period

CEO: ~ 36%

Key executives: 15% - 34%

WITH A DISCIPLINED APPROACH TO ACQUISITION AND GROWTH INVESTMENTS



FRAMEWORK

 Increase market share Vertical integration Increase presence in existing markets Value-added products Efficient investment strategy Expand and scale capacity Increase productivity in a disciplined manner • Improve distribution network utilization Continue successful U.S. expansion Enter new markets Focus on synergistic contiguous markets Analyze opportunities that generate shareholder value Value accretive M&A Apply successful experience in integrating acquisitions to add synergies

STRATEGIC PRIORIZATION AND EVALUATION OF ALTERNATIVES Seek out Cement opportunities Case by case Aggregates Trident opportunities with TX Aggr. vertical integration TX/NM R.M. Ready-mix opportunities with vertical integration **Distracts** from core Standalone aggregates and ready-mix Attractiveness + (ROI, size, affordability)

REINFORCING A POSITIVE 2022 OUTLOOK





UNITED STATES

Volumes

Cement Mid-single digit

Concrete Low- to mid-single digit

Prices

Cement Double digit

Concrete Low-single digit



MEXICO

Volumes

Cement Flat

Concrete High-single to double digit

Prices

Cement

Concrete

Mid- to high-single digit

CONSOLIDATED

• EBITDA growth High-single to double digit

 FCF Conversion Rate > 60%

Total CAPEX US\$ 140 million

> Strategic and growth US\$ 60 million

> Maintenance US\$ 65 million

> 2021 carry-over US\$ 15 million

Net Debt / EBITDA, year-end

Negative

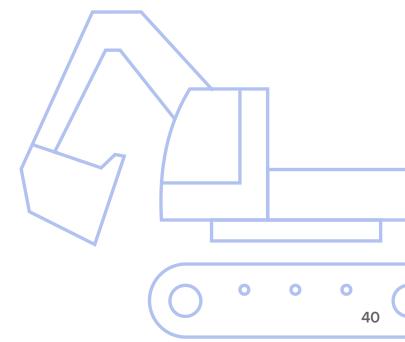




ENRIQUE
ESCALANTE
CEO Q2 2022 QUOTE

Enrique Escalante, GCC's Chief Executive Officer, commented: "GCC had a strong start to the 2022 construction season and delivered a solid first half of 2022. Our primary focus is to address unprecedented demand despite today's supply chain obstacles and ensure uninterrupted supply to our customers.

GCC's vertical integration is an important competitive advantage to mitigate the effects of inflation. We remain vigilant of changes in the economic environment to improve our margins. We are very pleased with GCC's second quarter results and expect the strong shipments to continue, as the underlying trends of GCC's business remain favorable."

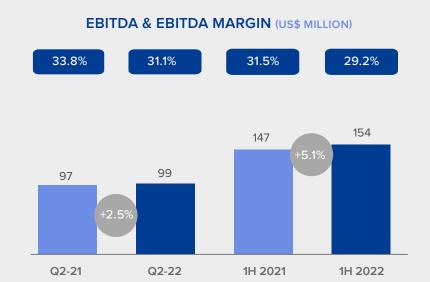


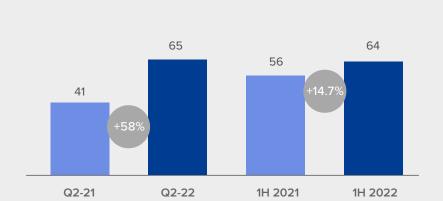


Q2 & 1H 2022 RESULTS



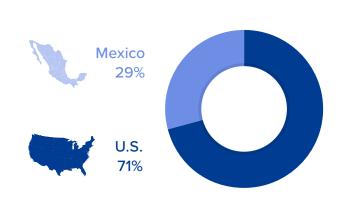






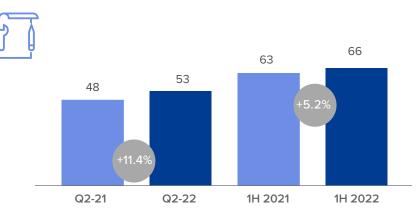
FREE CASH FLOW (US\$ MILLION)1

H1 2022 NET SALES BY COUNTRY





NET INCOME (US\$ MILLION)







| Millions of dollars | Q2-22 | Q2-21 | Var | 1H-22 | 1H-21 | Var |
|--|-------|-------|-------|-------|-------|-------|
| Net sales | 320.1 | 286.7 | 11.6% | 527.0 | 465.5 | 13.2% |
| Operating Income before other expenses | 75.6 | 73.2 | 3.3% | 107.0 | 98.7 | 8.4% |
| EBITDA | 99.5 | 97.0 | 2.5% | 154.0 | 146.5 | 5.1% |
| EBITDA Margin | 31.1% | 33.8% | | 29.2% | 31.5% | |
| Consolidated Net Income | 53.1 | 47.7 | 11.4% | 66.3 | 63.0 | 5.2% |

- Consolidated net sales increased 11.6%, to US\$320.1 million
- U.S. sales increased 12.9%
- U.S. total cement volumes increased by 6%; cement volumes remained unchanged excluding oil well cement
- U.S. cement prices increased 10.3%
- Mexico sales increased by 8.3% reflecting a 13.8% increase in concrete volumes
- Mexico cement and concrete prices increased by 12.3% and 8.3%, respectively

- EBITDA increased 2.5% to US\$99.5 million with a 31.1% EBITDA margin
- Free cash flow totaled US\$65.5 million with a 65.8% free cash flow conversion rate
- Earnings per share increased 11.6% year-on-year to US\$0.1606
- Net leverage (net debt/EBITDA) ratio totaled -0.44x as of June 30, 2022

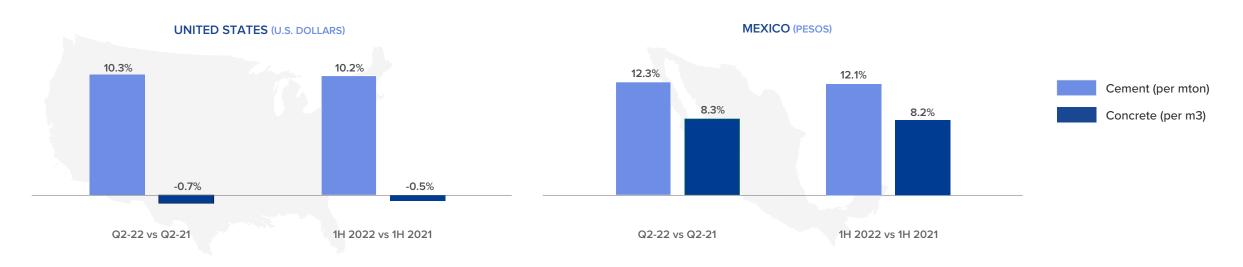
SALES VOLUMES AND PRICES



| | Q2-22 vs Q2-21 | 1H-22 vs 1H-21 |
|------------------|----------------|----------------|
| Cement volumes | | |
| U.S. | 6.0% | 7.6% |
| Mexico | -2.3% | -3.4% |
| Concrete volumes | | |
| U.S. | -0.6% | 2.9% |
| Mexico | 13.8% | 11.5% |

- Strong start to the U.S. construction season
- Unprecedented customer demand in both Mexico and the U.S.
- The most dynamic U.S. market segments during the quarter were industrial warehouse construction and the oil gas sector
- Mexico sales during the quarter were primarily driven by demand related to industrial maquiladora plants and warehouse construction

GCC AVERAGE SELLING PRICES, % CHANGE







| Million dollars | Q2-22 | Q2-21 | Var | 1H-22 | 1H-21 | Var |
|-----------------|-------|-------|-------|-------|-------|-------|
| Consolidated | 320.1 | 286.7 | 11.6% | 527.0 | 465.5 | 13.2% |
| U.S. | 237.8 | 210.7 | 12.9% | 373.2 | 323.0 | 15.5% |
| Mexico | 82.3 | 76.0 | 8.3% | 153.8 | 142.5 | 7.9% |

U.S. SALES

Strong start to the U.S. construction season

Oil well cement demand was again very strong during the quarter

Infrastructure projects are running at a steady but lower pace than the past year as States and DOTs are preparing for funding

The industrial warehouse construction and the oil and gas sectors were the quarter's most dynamic market segments

MEXICO SALES

Continued strong performance

MX cement business was adversely affected by a difficult comparison to the Q2-22

Strong demand for construction cement related to industrial real estate driven by nearshoring



INCOME STATEMENT (MILLION DOLLARS)

| | Q2-22 | Q2-21 | Var | 1H-22 | 1H-21 | Var |
|--------------------------|-------|-------|--------|--------|--------|--------|
| Net Sales | 320.1 | 286.7 | 11.6% | 527.0 | 465.5 | 13.2% |
| U.S. | 237.8 | 210.7 | 12.9% | 373.2 | 323.0 | 15.5% |
| Mexico | 82.3 | 76.0 | 8.3% | 153.8 | 142.5 | 7.9% |
| Cost of sales | 220.9 | 192.8 | 14.6% | 373.8 | 325.8 | 14.7% |
| SG&A expenses | 23.5 | 20.7 | 13.5% | 46.1 | 40.9 | 12.6% |
| Other expenses, net | 0.3 | 0.4 | -36.5% | 0.3 | 0.5 | -34.5% |
| Operating Income | 75.3 | 72.8 | 3.6% | 106.7 | 98.2 | 8.6% |
| Operating margin | 23.5% | 25.4% | | 20.3% | 21.1% | |
| Net financing (expenses) | (3.9) | (9.8) | -60.7% | (18.0) | (15.2) | 18.5% |
| Earnings in associates | 0.9 | 0.7 | 41.0% | 1.6 | 1.1 | 39.4% |
| Income taxes (benefit) | 19.3 | 15.9 | 21.2% | 24.0 | 21.2 | 13.5% |
| Consolidated net income | 53.1 | 47.7 | 11.4% | 66.3 | 63.0 | 5.2% |
| EBITDA | 99.5 | 97.0 | 2.5% | 154.0 | 146.5 | 5.1% |
| EBITDA margin | 31.1% | 33.8% | | 29.2% | 31.5% | |

FREE CASH FLOW (MILLION DOLLARS)



| | Q2-22 | Q2-21 | Var | 1H-22 | 1H-21 | Var |
|--|--------|--------|---------|--------|--------|--------|
| Operating income before other expenses | 75.6 | 73.2 | 3.3% | 107.0 | 98.7 | 8.4% |
| Depreciation and amortization | 23.9 | 23.8 | 0.1% | 47.0 | 47.8 | -1.7% |
| EBITDA | 99.5 | 97.0 | 2.5% | 154.0 | 146.5 | 5.1% |
| Interest income (expense) | 3.1 | (7.4) | n.m. | (4.7) | (8.5) | -45.5% |
| Decrease (increase) in working capital | (18.2) | (27.1) | -32.9% | (30.7) | (35.0) | -12.3% |
| Taxes | (7.8) | (8.4) | -7.1% | (8.1) | (9.7) | -16.4% |
| Prepaid expenses | 1.6 | 1.2 | 36.3% | 3.8 | 3.8 | -1.8% |
| Accruals and other accounts | (6.5) | 3.7 | n.m. | (27.9) | (11.0) | 154.5% |
| Operating Leases (IFRS 16 effect) | (4.2) | (4.8) | -11.6% | (8.2) | (9.3) | -12.2% |
| Operating cash flow | 67.4 | 54.1 | 24.6% | 78.3 | 76.9 | 1.8% |
| Maintenance CapEx* | (2.0) | (12.7) | -84.3% | (14.0) | (20.9) | -32.8% |
| Free cash flow | 65.5 | 41.4 | 58.0% | 64.3 | 56.0 | 14.7% |
| Strategic & Growth CapEx | (24.8) | (0.0) | n.m. | (31.1) | 1.6 | n.m. |
| Share repurchase (net) | (17.2) | 0.1 | n.m. | (17.2) | 0.1 | n.m. |
| Revolving credit line (net) | 0.0 | 1.0 | -100.0% | 3.0 | 4.0 | -25.0% |
| Debt amortizations net | 0.0 | (10.0) | -100.0% | (40.0) | (20.0) | 100.0% |
| Dividends paid | (19.1) | 0.0 | n.m. | (19.1) | (7.8) | 144.7% |
| FX effect | 0.7 | 4.5 | -85.1% | 5.5 | 0.9 | 514.9% |
| Initial cash balance | 640.3 | 556.9 | 15.0% | 683.0 | 562.1 | 21.5% |
| Final Cash balance | 645.3 | 592.9 | 8.8% | 645.3 | 592.9 | 8.8% |
| FCF conversion rate | 65.8% | 42.7% | | 41.7% | 38.2% | |

- Lower maintenance CapEx
- Lower interest expenses
- Lower working capital requirements
- Higher EBITDA generation
- Lower cash taxes

Decreased Free Cash Flow in 1H-22 reflects:

- Higher EBITDA generation
- Lower maintenance CapEx
- Lower working capital requirements
- Lower interest expenses
- Lower cash taxes

Decreased Free Cash Flow in Q2-22 reflects:

^{*} Excludes growth and strategic capital expenditures

^{**} Free cash flow conversion rate = free cash flow after maintenance CapEx / EBITDA

BALANCE SHEET (MILLION DOLLARS)



| | lun 22 | lum 24 | Mari |
|------------------------------|---------|---------|--------|
| | Jun-22 | Jun-21 | Var |
| | | | |
| Total Assets | 2,274.7 | 2,200.6 | 3.4% |
| Current Assets | 978.2 | 905.6 | 8.0% |
| Cash | 645.3 | 592.9 | 8.8% |
| Other current assets | 332.9 | 312.6 | 6.5% |
| Non-current assets | 1,296.5 | 1,295.1 | 0.1% |
| Plant, property, & equipment | 957.5 | 944.8 | 1.4% |
| Goodwill and intangibles | 272.5 | 278.1 | -2.0% |
| Other non-current assets | 66.5 | 72.2 | -7.9% |
| Total Liabilities | 923.9 | 979.1 | -5.6% |
| Current Liabilities | 226.2 | 343.0 | -34.0% |
| Short-term debt | 0.0 | 144.0 | 0.0% |
| Other current liabilities | 226.2 | 199.0 | 13.7% |
| Long-term liabilities | 697.6 | 636.1 | 9.7% |
| Long-term debt | 496.6 | 467.0 | 6.3% |
| Other long-term liabilities | 78.7 | 81.1 | -2.9% |
| Deferred taxes | 122.4 | 88.0 | 39.1% |
| Tabel a suite. | 4.250.0 | 4 224 6 | 40.00/ |
| Total equity | 1,350.8 | 1,221.6 | 10.6% |

- Net leverage (net debt/EBITDA) ratio totaled
 -0.44x as of June 2022
- Cash and equivalents totaled US\$645 million
- Based on the last twelve months of sales, as of June 2022, we reduced days in net working capital from 58 to 47- a total reduction of 11 days
- A dividend of Ps. 1.1621 per share was paid on May 17, representing a 15% year-on-year increase
- GCC repurchased 2.6 million shares in the amount of US\$17.2 million



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